

# THE CHARLEROI MAIL

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VOL. XI. NO. 296.

CHARLEROI, WASHINGTON CO., PA., MONDAY, JULY 24, 1911

One Cent

## GOOD OMEN IN CONTINUED PRESENCE OF ENGINEERS

**Men Still at Work Surveying New H. C. Frick Tract**

### REAL STATUS OF AFFAIRS

**Indications Are That Mining Will be Abandoned from Redbird Opening**

The continued presence of engineers from the H. C. Frick Coal and Coke company in the vicinity of Dunlevy and the new holdings of the company recently acquired from the Pittsburgh Coal company in Falowfield township and elsewhere along the river gives rise to many conjectures. It seems to be the belief that something is in the wind, although operations at the old Redbird mine at Dunlevy do not indicate that work there will be resumed. This week it is said that seven engineers were at work in the field, and as this is a somewhat large corps for the simple purpose of merely establishing boundaries, there is strong hopes that something may follow in the way of developments.

At Dunlevy operations there seem to indicate an abandonment of mining from that opening. The mine passed into the hands of the H. C. Frick Coal and Coke company on July 1, when the Pittsburgh Coal company notified the employees that so far as they were concerned it had nothing more to do with the mine, which was equivalent to a discharge of the whole force. The latter company had until July 15 to remove its private property, and during that time the boiler and power house was boarded up and locks put on the doors of all the outbuildings. The coal wagons were chained to the tipples, which was deserted save for the presence of a night and day watchman.

During the last week the local superintendent started to take up the tracks and wiring inside the mine, it is said. He did not have a very large force at work, as the wages paid was on the scale of common labor in the coke fields, which is \$2 a day for nine hours work. As the scale of the United Mine Workers in this section calls for \$2.49 for inside work and an eight hour day, few of the old men at the mine went to work. There is still considerable coal yet to come out of the Dunlevy mine, and it was thought the new tracts acquired by the recent purchase might be worked out in part through the Dunlevy opening. Present operations do not indicate that the mine will resume in the near future.

Those more familiar with coal conditions of the Pittsburgh district are of the opinion that the H. C. Frick company, which is a subsidiary company of the United States Steel corporation, will not be in a hurry to operate its new acquisition in this valley but is making preparations to conserve its coal here for future use. The big steel corporation has a long time contract with the Pittsburgh Coal company, at a rate said to be actually below the cost of mining under present conditions, and as long as this can be obtained will not engage in mining directly. The policy of the corporation is to conserve its own coal and let the other companies work out

Continued on fourth page.

## HAYES SPEAKS AT OUTING OF MINERS AT EMILY GROVE

Miners and their families from the California vicinity attended the annual miners' picnic held there Saturday. A program of athletic events was one of the chief features and a number of prizes were awarded to the winners. A picnic dinner was served. The chief address of the day was made by international vice president Frank Hayes. Assemblyman William Feeney of Charleroi also made an address.

## BELLE VERNON MAN IS STRUCK BY TROLLEY CAR

While lying by the side of the street railway tracks at Dunlevy early Sunday morning in an intoxicated state, it is said, Elmer Davenport of Belle Vernon, aged 25 years, rolled over close to the track just as one of the big cars of the Pittsburgh and Charleroi line came down the track and he was struck on the head by the step of the car. He was taken to the Memorial hospital at Monongahela in a serious condition in a special car. Although his skull was not crushed he is said to be fatally injured.

Davenport is the son of Harvey Davenport and is single. He was a blower at the Window Glass plant at Belle Vernon.

### POLICEMAN SAID TO HAVE SKIPPED OUT WITH WOMAN

Oliver Woodfield was sworn in Saturday as constable of Donora to fill a vacancy caused by the resignation of William Sellman, who was a police officer and constable.

Sellman is alleged to have disappeared on July 15 with Mary Schaeffer leaving a wife and four children in Donora.

On July 12 Sellman was discharged from the police force by Chief of Police Thistle for drunkenness and neglect of duty and on the following Saturday he went to Monongahela where he met Oliver Woodfield and wrote out his resignation as constable and handel it to him. Before leaving he told his wife to sell his blacksmith tools that he had used before becoming a policeman and gave his brother, Fred Sellman, a book of costs that were due him.

Mary Schaeffer is said to have met Sellman at Monongahela and they have not been heard from since.

### BIDS CLOSED FOR NEW GENEVA BRIDGE

Bids for constructing the substructure of the M. R. R. bridge near New Geneva closed on Saturday evening. It is probable that the contract will be let next Wednesday. The bridge is a link in the extension of the Monongahela railroad up the river to a connection with the B. & N. at the state line.

WANTED—Experienced seamstress at the People's Store, 536 Falowfield avenue. 29611

## MINISTER LEAPS TO DEATH FROM WINDOW

**Rev. S. Ernest Smith Who Was Licensed to Preach at Charleroi Convention Kills Himself While Delirious**

While delirious, from typhoid fever, Rev. S. Ernest Smith, aged 28, a Lutheran minister of Vandergrift Heights, leaped from a third story window at Passavant Hospital, Pittsburgh, Saturday evening and was instantly killed. Rev. Smith was well known in Charleroi. He was one of four young men licensed to preach at the convention of the Pittsburgh Synod of the Lutheran church held in Charleroi last October. He was at that time a student at Gettysburg Seminary.

Mr. Smith had been under surveillance since being admitted on July 19. The nurse found his bed empty at 9:45 o'clock Saturday night. An alarm was given.

After a search the body of Mr. Smith was found lying in the yard. It was carried into the hospital, where an effort was made to revive him. Later the physicians discovered that his neck had been broken.

Mr. Smith was in a private room. He was clad only in his night clothes when he made the fatal leap. No person saw him. The first intimation the hospital authorities had of the patient's act was when the nurse discovered the empty bed. Mr. Smith was single. He took charge of St. Paul's congregation at Vandergrift Heights four weeks ago and would probably have been regularly ordained at the Lutheran Synod this fall. He had filled the pulpit but two Sundays when he was taken ill. He was cared for at Vandergrift Heights until last Wednesday, when his condition became so alarming that his physician advised sending him to a Pittsburgh hospital. His father is a Lutheran minister at Huntingdon. He took an important part in the synod convention at Charleroi.

## QUARREL OVER BOOZE AND FOUR ARE ARRESTED

A quarrel among two colored women and two colored men, it is said, as to who should be given preference in the dispensation of drinks from a quart bottle of Old Monongahela, served to enliven matters for the police Saturday night. The quartet was arrested. Burgess Risbeck gave them all a chance to talk at a subsequent hearing then fined three \$1 and costs each and discharged one woman.

There was another fight at the corner of Sixth street and Falowfield avenue, or rather not a fight, only a knockdown. A quarrel arose between a couple of men and one insisted upon going back into the alley, to settle the matter, it is understood, when the other landed on his jaw for keeps. The one was knocked down and was for a time senseless, it is said, his head having hit the curb. Arrests followed. In all eight arrests were made on Saturday.

## AUDITORS APPOINTED TO LOOK OVER BOOKS OF COAL CENTER BANK

The Dauphin county court has appointed Attorney D. M. McCloskey of Charleroi, and J. H. Baumberger of Harrisburg auditors to pass on the account of Senator William E. Crow, receiver of the Bank of Coal Centre.

These auditors, it is stated will be called upon to pass on several important items in dispute between the stockholders and the receiver. Attorney John Fox, of Harrisburg, represents Receiver Crow. Underwood & Meloy are attorneys for the stockholders.

### 85th REGIMENT TO HOLD A REUNION AT BROWNSVILLE

The thirty-ninth reunion of the 85th Pennsylvania volunteers will be held in Brownsville, Thursday and Friday September 14 and 15, the three towns joining together in honoring the gallant men of the old regiment. Capt. Charles E. Eccles of West Brownsville is in charge of the arrangements and a warm welcome and a good time are promised the old soldiers. It is expected that seventy or eighty of the veterans will be present.

The Dude Cowboy who gets in bad on the western ranch will be a leader at the Star Theatre this afternoon and evening, also two other new and interesting pictures. Come and spend a cool and pleasant hour for just 5 cents. Pictures changed every day. Matinee every afternoon from 2 to 4:30. Doors opened every evening at 6 p. m. 29611

## ARDEN PREPARING TO CELEBRATE ON FIRST OF AUGUST

Tuesday evening, August 1, will be a gala occasion at the children's home at Arden not only for the children of the home but the general public which is invited. The affair will be in the form of an outing for the children of the home and the general public is urged to be in attendance to assist in making the affair a success for the children and also see how the wards of the county are taken care of.

The feature of the evening will be addresses by prominent persons, a band concert, readings and exercises by the children. The entertainment will begin promptly at 7 o'clock.

Last year the directors of the poor and Superintendent Mrs. Rockey arranged for an automobile trip for the children and the outing was so successful that they again decided to set an evening apart for the children's entertainment as well as for the public. The Fulton orchestra has been engaged for the occasion. The Avella brass band which is recognized as one of the best in the county and under the directorship of Edward McCleary will be on hand with more than 20 pieces. Addresses will be made by Judge J. F. Taylor, Attorneys R. W. Irwin, R. G. Miller, Ralph Allison, O. C. Underwood and others. These addresses will be appropriate to the occasion.

## NEW ORDER TO BE ESTABLISHED IN CHARLEROI

A lodge of the Knights and Ladies of Honor will shortly be instituted in Charleroi. Geo. W. Miller, deputy supreme protector of Pennsylvania, who is making his home at Hotel Monier has secured a large list of members for a charter, and is preparing to organize the lodge some evening of next week. The new lodge will be known as Charleroi Lodge. The order was founded at Louisville, Ky., 34 years ago and has now a membership of nearly 100,000 members.

A number of grand and supreme officers of the order will be in attendance at the institution of the new lodge. The Knights and Ladies of Honor is the first order in the United States admitting ladies in their ranks, with all the rights and privileges of men. This will be the third lodge instituted in Washington county, the other two are one at Washington and one at Donora. Mr. Miller is also arranging to organize a lodge at Monongahela and one at Belle Vernon.

### Money To Loan.

In large and small amounts on first mortgage. No commissions charged. Charleroi Savings and Trust company. 29612w

## BRIDGE CONFERENCE TO BE HELD AT BROWNSVILLE

**WORK PROGRESSING RAPIDLY ON ROAD TO BENTLEYVILLE**

Work is progressing rapidly on the grading of the road to be improved between Lincoln avenue extension and Charleroi and Bentleyville. The Donora Construction company has the contract for building the road the county commissioners having made the award some time ago. County Engineers Chaney and Wylie are general supervisors of the work.

## NEW PRESERVE FOR GAME MAY BE ESTABLISHED

The State Game Commission will establish two new game preserves within a short time, one in Perry county and one in either Somerset or Westmoreland county. This is the result of the inspection of state forestry reserves made during the last week by State Game Commissioners John M. Phillips, Charles K. Penrose and W. B. McCaleb with Secretary Joseph Kalbfus.

The commission now has three preserves one in Franklin, one in Center and another in Clearfield county. It is the idea to establish two more and maintain the rest out of the \$51,000 appropriation available. The site in Perry county is in Toboyn township, in the extreme southern end, in what is known as the Pennypacker forestry preserve. The western preserve will be located in the Edwin S. Stuart preserve, the last one to be established and named for the recent governor.

The plan is to propagate deer in these southern preserves as well as quail and wild turkey. The turkeys will be bought from Mexico if the plans of Game Commissioner Phillips can be worked out without too much expense. The commission established the former preserves at a low cost and it is believed that the new ones can be handled. They will be closed at all times and adapted for game to breed. A wire will be strung about each tract and notices posted while game wardens who will be in charge of propagation, will watch them.

### JIMMY VELENTINE AND PAL COMING TO ELDORA PARK

Jimmy Valentine, that noted character who has been setting Pittsburgh wild, has been engaged to appear at Eldora Park on next Sunday, together with his pal, and there promises to be a eager search for him. Valentine will circulate among the people at the park. Each visitor to the pleasure resort will receive a tag and this must be produced by the person who locates the elusive Jimmy or his pal. To the person who locates Valentine will be awarded a prize of \$10 and for the identification of his pal will be paid \$5. Valentine is due to arrive between 2 and 3 o'clock.

Schram self sealing jars 50c per doz at City Grocery. 29611

**Subject to be That of Proposed Two-County Structure**

### OFFICIALS ARE ANXIOUS

**Washington County Commissioners and Controller Want Things Right.**

Relative to the Brownsville river bridge and its proposed erection and the steps to be taken, following the court's decision, it has been arranged for the county commissioners to meet with the Fayette county commissioners at the Bar house, Brownsville on Wednesday morning at 10 o'clock.

This meeting will be held for the purpose of considering the court's suggestion that the commissioners go ahead with the erection of a bridge. Saturday a committee of prominent citizens of Brownsville, representing the original petitioners for the bridge, called on the Fayette county commissioners and the Fayette county controller and thoroughly discussed the situation. At this meeting the arrangements were made for the joint meeting at Brownsville next Wednesday. The county commissioners here and the controller are anxious that the court's suggestion be carried out, and that there be no delay in completing plans for the building of this bridge in the near future. The authorities here as well as in Fayette county, believe the bridge should go up on the old site, which has been approved both by the viewers and the grand jury.

Under the court's ruling the counties will have to erect the bridge under a new procedure. The firm of Irwin & Wiley represent the petitioners in this county and Ex-Judge E. H. Reppert in Fayette county. Representing their clients, these law firms will at once proceed to look after the petitioners' interest. It is expected the meeting next Wednesday will be largely attended, and the matter forcibly placed before the authorities of the two counties. Those who have to cross the river at Brownsville and many automobile tourists over the pike will welcome a bridge at that point, for a ferry, at best, is very inconvenient.

### JULY 29 LAST DAY FOR REGISTERING BEFORE PRIMARIES

The last day for registry to vote at the primary this fall is July 29, and the last day for the November election is September 6. If you want to vote at the primary or the general election see to it that you are not only registered but assessed and have a tax receipt dated within two years of Nov 7, 1911. If you do not have a receipt you must pay taxes at least 70 days before the election to entitle you to vote.

### Will Hold Lawn Fete.

As a benefit for St. Jerome's new church fund a lawn fete will be held Saturday afternoon and evening, July 29 on the Eagle's lot adjoining Kuth's bakery. The women having the affair in charge are Mrs. John Maines, Miss Rose Rogan and Miss Anna Barrett.

J. K. Tener, Pres. S. A. Walton, Vice Pres. R. H. Rush, Cashier.

## Facts to Consider



Consider the many advantages of paying all bills by check—the Safety, Economy and Convenience, and you will be convinced that this is the best form of settlement.

You are invited to open a Checking Account with us.

4 Per cent. Interest Paid on Savings Accounts. Depository for the State of Pennsylvania.

## Our Knowledge of the Human Eye



practical experience, and helps us greatly in giving you just the kind of glasses you need. We make no mistakes, and we do our lense grinding, so you run no risks by coming here.

Examinations Free

Agent for the Mear's Ear-Phone

**JOHN B. SCHAFER**

Manufacturing Jeweler

Bell Phone 103 W

Charleroi Phone 108



# THE CHARLEROI MAIL

A Republican Newspaper

Published Daily Except Sunday by  
**MAIL PUBLISHING CO.**  
(INCORPORATED)  
Mail Building, Fifth Street  
CHARLEROI, PA.

J. C. NIVER - Pres. and Managing Editor  
HARRY E. PRICE - Business Manager  
W. SHARPBACK - Sec'y and Treas'r

Entered in the Post Office at Charleroi,  
as second class matter.

## SUBSCRIPTION RATES

Year \$3.00  
Six Months 1.50  
Three Months .75

Subscriptions payable in advance.

Delivered by carrier in Charleroi at six  
cents per week.

Communications of public interest are al-  
ways welcome, but as an evidence of good  
faith and not necessarily for publication,  
must invariably bear the author's signature.

Mail 76 TELEPHONES Charleroi 76

Member of the Monongahela Valley Press  
Association.

## ADVERTISING RATES

DISPLAY—Fifteen cents per inch, first  
insertion. Rates for large space contracts  
made known on application.  
READING NOTICES—Such as business  
cards, notices of meetings, resolutions of  
associations, etc., 5 cents per  
line.

LEGAL NOTICES—Legal, official and  
other advertising, including that in set-  
tlement of estates, public sales, live stock  
tray notices, bank notices, notices to  
creditors, 10 cents per line, first insertion,  
5 cents a line each additional insertion.

## LOCAL AGENCIES

J. S. Micht.....Charleroi  
C. B. Sharpback.....Leck No. 1  
T. Hixenbaugh.....Belle Vernon  
C. T. Hixenbaugh.....Spears

## July 23 In American History.

1746—Charlotte Saunders Cushman,  
celebrated actress, born in Boston;  
died 1876.  
1822—General U. S. Grant died in the  
Drexel cottage at Mount McGregor;  
born 1822.

## ASTRONOMICAL EVENTS.

(From noon today to noon tomorrow.)  
Sun sets 7:20, rises 4:45; moon rises  
10:42 a. m.; moon farthest north and  
highest. Moon at perigee, 6 a. m.,  
nearest earth, distance 223,900 miles;  
10:30 p. m., eastern time, Jupiter's sat-  
ellite No. 1 missing; the other three  
loosely grouped about the planet.

## July 24 In American History.

1782—Martin Van Buren, eighth pres-  
ident of the United States, died;  
born 1782.  
1803—Rev. Edward Beecher, one of the  
seven famous sons of Lyman  
Beecher, died; born 1803.  
1821—General Lafayette McLaws, a  
noted Confederate officer and a  
veteran of the Mexican war, died;  
born 1821.

## ASTRONOMICAL EVENTS.

(From noon today to noon tomorrow.)  
Sun sets 7:19, rises 4:46; moon rises  
9:45 a. m.; 9:33 p. m., moon in con-  
junction with Neptune, passing from  
west to east of the planet.

## WHAT HAPPENS?

Suppose the Government does suc-  
ceed in eliminating the big trusts and  
putting them all out of business.  
What happens? Stagnation in in-  
dustry, depression in trade, idleness of  
labor and general human suffering.  
With the mills and factories idle for  
the most part there would be too many  
workmen competing in the labor  
market, and wages would at once  
drop to a minimum.

As a matter of fact the trusts can-  
not be put out of business, although  
there is likely to be more or less  
confusion and industrial depression  
with idleness of labor while the big  
combinations go through the motions  
of a new alignment. The concentra-  
tion of the big interests has develop-  
ed to the point where a hard and fast  
agreement is no longer necessary.  
With seven men in control of eighty-  
seven per cent of the railroads of the  
United States, the same amount of  
the iron and steel manufacturing in-  
terests, practically all of the anthrac-  
ite coal production and the control  
of the bulk of the consumption of the  
bituminous production, a "gentlemen's  
agreement" or understanding will ac-  
complish all that the trust methods  
sought to attain.

The evolution of the trust and the  
control of the big interests by a few  
men was the natural result of the de-  
structive methods of the competitive  
system when railroads were reckless-  
ly paralleled, big manufacturing  
plants unnecessarily duplicated, un-  
til price cutting forced the most of  
the concerns into bankruptcy. Now  
the business people of the country  
generally have learned the lesson of  
the trusts. A tacit understanding as  
to prices and production accomplishes  
just as much as the hard and fast  
regulations of a trust, and is not near-

ly so expensive. The trust may be  
busted, but the method is here to stay.

## RECIPROCITY WINS.

So far as the United States is con-  
cerned reciprocity with Canada is an  
assured fact. Despite the opposition  
of certain Republicans in the Senate  
the measure has passed, and it is now  
up to the President to attach his sig-  
nature. As this is President Taft's  
own measure, the passage for which  
he called a special session of Congress  
his action in the matter follows as a  
matter of course.

Reciprocity with Canada cannot  
help but be beneficial all around. It  
is as essential as the free and uninter-  
rupted trade between the various  
States of the nation. Had there been  
reciprocity years ago many industries  
from the States that have moved into  
Canada to escape the tariff duties on  
raw materials would not have been  
lost to this country. As it is the  
measure is still better than free trade  
between the two countries, because  
the compact requires an obligation  
on both sides, so that Canada cannot  
derive more benefit by it than this  
country. It is a great victory for  
President Taft against the opposition  
of special interests, and the majority  
of the American people heartily con-  
cur in the action of Congress in ratify-  
ing the measure.

## ELECTRIC SPARKS

Those Democratic affairs in Penn-  
sylvania would tend to give a fellow  
a big cramp sometimes.

It's only five months more until  
Christmas. Better do your shopping  
early.

The only difference between a hospi-  
tal and a sanitarium is about \$20  
a week.

It must be terrible if a man is un-  
able to stand the notoriety occasioned  
by his wife's suit for divorce.

Water situations over the county  
are generally described as serious.  
Especially is the Ohio water situa-  
tion serious, but then the hope to  
get a slack water system out that  
way before long.

One advantage of being a touch  
system typist is that you can look  
out the window and see what is going  
on while doing your regular work.

It's fun to be a member of the  
National Guard as long as there is  
nothing to do but get paid.

The "spotlight" of publicity either  
hurts or pleases the ordinary man.  
It rarely affects the public either way.

If women's feet grow larger, men  
will have to pay more for their  
shoes.

Some of the candidates for county  
offices naturally will view the ap-  
proach of election day with consid-  
erable tremor.

One woman kissing another al-  
ways looks like a big effort and a lot  
of wasted energy, which might be  
displayed to better advantage in an-  
other direction.

If a woman could change her gowns  
as often as she changes her mind, she  
wouldn't even get a husband.

With coal valued at \$1,000 per acre  
and 5,000,000 tons of it under Scrant-  
on that city ought to feel pretty  
wealthy.

## PICKED UP IN PASSING

"All corporations are not soulless,"  
said a prominent electrical worker  
recently. "According to popular im-  
pression public service corporations  
are organized robbers. It is almost  
impossible to combat this prevailing  
idea. Recently, however, the Elec-  
tric Supply Company, of DeKalb, Ill.,  
demonstrated that it can perform a  
work of charity in which there is no  
personal gain whatever, except for  
creating a better feeling on the part  
of the public toward it. The com-  
pany has notified all physicians in  
the city that it will furnish electric  
fans and power to operate them with-  
out charge, to all patients who are  
unable to pay for such service and  
who, on the suggestion of the phy-  
sician would be materially benefitted  
by the use of fans. This applies not  
only to such houses as are wired, but  
to others as well, the company offer-  
ing to install the necessary circuits,  
gratis."

"A number of houses that are

# We Want You to Know

The excellence of CLAYBAUGH & MILLIKEN Quality Shoes, so we have  
put special prices on New Summer Oxfords as special inducements to secure  
your inspection of our stocks. Come. It means better satisfaction to you  
and many dollars saved.

SALE CLOSES WEDNESDAY NIGHT AT 6 P. M.

**CLAYBAUGH & MILLIKEN**

419 McKean Ave.,

CHARLEROI, PA.

## LOCAL MENTION

Lloyd Stewart was a visitor at Con-  
neaut Lake over Sunday.

William E. McPeck spent Sunday  
at Conneaut Lake.

William Vetter returned this morn-  
ing from Conneaut Lake where he has  
been spending several days with his  
uncle.

Capt. W. A. Hoge was in town from  
Pittsburg today.

Mrs. Thomas Galbraith of Washing-  
ton avenue is a Pittsburg visitor to-  
day.

Miss Lena McCausland of Washing-  
ton avenue has returned from Wash-  
ington where she spent a brief vaca-  
tion.

Mrs. C. R. Perigrine and children of  
Washington avenue are visiting  
friends in Pittsburg.

Mrs. Della P. Halstead and son  
John are spending a few days with  
Mrs. John Moffitt of Washington.

Frank Riva the local steamship  
agent was a guest at the inspection  
and dinner on board the new triple-  
screw steamer "Olympic" Thursday  
of last week, at New York City.

Robert Vetter and Wylie McCarthy  
went to Conneaut Lake to spend Sun-  
day as the guests of the former's  
brother there.

John J. Oates, a deputy field in-  
spector of the State Department of  
Health, is home for a two weeks'  
vacation.

Bruce Barnett has returned from  
his vacation which was spent in Hunt-  
ington county with friends.

Rev. L. W. Shey is spending the  
day in Pittsburg.

George Barnett visited in McKees-  
port with friends Sunday.

Mrs. Joseph Donot, of Mt. Pleasant  
is spending a few days in Charleroi  
with friends.

Mrs. J. C. Whitlatch, of Parkers-  
burg, is spending several days in  
Charleroi visiting at the homes of  
John L. Whitlatch and D. C. Whit-  
latch.

Miss Dorothy Elscher has returned  
from her vacation which she spent at  
Atlantic City.

Dr. E. F. Haines, of Monongahela  
and Edwin Patton of Charleroi drove  
to Centerville in the former's auto-  
mobile Sunday.

Floyd Chalfant spent Sunday with  
friends in Tarentum.

## CRUCIBLE COAL

### MORTGAGE FILED AT WAYNESBURG

A mortgage has been filed for  
record with the Recorder of Greene  
county at Waynesburg, for \$1,000,000  
which is one of the largest ever  
placed there. The mortgage is given  
by the Crucible Coal company of  
Greene county to the Union Trust  
company, of Pittsburg, trustee. The  
instrument is first mortgage and  
covers 42 tracts of real estate in  
Cumberland township, lying next to  
the Monongahela river. The greater  
part of the real estate consists of  
valuable coal which the Crucible Coal  
company is making preparations to  
mine and has already begun with the  
preliminary work.

The instrument contains 100 pages  
of finely printed matter and will take  
several days to transcribe. The  
mortgage is to secure 25 year five  
per cent bonds.

The Crucible Coal company has  
but recently begun work at the mine  
which they are to open about one mile  
above Rices Landing.

### Will Take Extended Trip.

Joseph Beigel, who for some time  
has been identified here with his  
brother, Adolph Beigel in the shoe  
business, leaves Tuesday for New  
York from where he will sail on  
Thursday for Bremen, Germany. Mr.  
Beigel expects to spend three months  
in the old country, during which time  
he will visit mostly in Germany and  
Austria. He was formerly a resident  
of Austria and while there gained  
many friends whom he will go back  
to see.

### Monuments of Virtue.

Virtue alone outbuilds the Pyra-  
mids; her monuments shall last when  
Egypt's fall.—Young.

## POLITICAL ANNOUNCEMENTS.

For County Commissioner  
**JOHN J. CAIRNS,**  
ROSGOE, PA.

Primaries, Sept. 30, 1911.

For Register of Wills  
**BOYD PARSHALL**

WASHINGTON, PA.  
Primaries Sept. 30, 1911

For Register of Wills,  
**FRANK B. WICKERHAM**  
MONONGAHELA, PA.

Primaries Sept. 30, 1911

### For County Treasurer

**HOMER H. SPRIGGS**  
EAST WASHINGTON

Formerly of West Bethlehem Township  
Subject to Republican Rules  
Primaries September 30, 1911

Your Vote and Influence Solicited

### For Register

**Loren F. Hopkins**  
CENTERVILLE, PA.

Primaries Sept. 30, 1911  
Subject to Republican Rules

### For Clerk of Courts

**W. S. LOCKHART**  
MCDONALD, PENNA.

SUBJECT TO REPUBLICAN RULES  
YOUR SUPPORT SOLICITED

### For County Treasurer

**C. S. Ritchie**  
NORTH FRANKLIN

According to  
Rules of Republican  
Party  
Primaries Sept. 30, 1911

### Bentleyville

C. H. Gutery was a Pittsburg  
business caller.

Lloyd Hawkins, of Garwood is  
spending a week here.

L. V. Martindell and family spent  
Friday at Washington, guests of relatives.

Mrs. Shumaker, of Wheeling, has  
been a guest of Mrs. Thomas Hill.

Mrs. Jennie Hawkins has recovered  
from an illness.

### Surely Queen of All Hens.

A certain industrious hen, interest-  
ed in the welfare of Petaluma, Cal.,  
has gone so far in her efforts to  
spread the renown of the city of eggs  
and broilers that she recently placed  
four yolks in one shell. Her zealous-  
ness was discovered by a firm of egg  
merchants, Whitcomb & Baker. The  
egg was slightly larger than normal.  
It looked like a regular egg until a  
candle gave an X-ray view of four  
small yolks. A hunt is still being made  
to locate the hen. In the same ship-  
ment were a number of other eggs  
containing two yolks, but the egg  
with the four yolks is said to break all  
records.

### Up-to-Date Street Beggars.

"Even your street beggars are up to  
date here in New York," said an ob-  
serving out-of-town man as he tossed  
a nickel into the hat of a professional  
beggar wearing a badge "Victim of  
the Recent Fire." "I've never known it  
to fall," he continued, "that after a  
fire, an explosion or any other big  
accident there was a noticeable change  
in the appeals made by your street  
beggars. Another thing, note his  
shrewdness, as he doesn't specify any  
particular fire, but simply the recent  
fire. The desire to keep abreast of  
the times seems to be deep seated  
in all New Yorkers, and just after some  
great accident the street beggars are  
sure to make the most of the situation  
and make their appeal to the public  
along the latest lines."

### Question Too Personal.

"I had a mighty queer surprise this  
morning," remarked a local stock  
broker. "I put on my last year's  
suit and in one of the trousers' pockets  
I found a big roll of bills which I  
had entirely forgotten."  
"Were any of them receipted?"  
asked a listener who seemed to be a  
chemist.  
And the temperature dropped im-  
mediately to a point where every-  
body felt comfortable.

If you are start-  
ing out for your-  
self without cap-  
ital, by all means  
have a bank ac-  
count with this  
bank. It will be  
a help to you in  
many ways.

Small Accounts Desired

**BANK OF CHARLEROI**  
CHARLEROI, PA.

Resources over \$1,500,000

## Business Directory

**Lawrence B. Frye**

**FUNERAL DIRECTOR  
AND EMBALMER**

Successor to Reeves & Reeve

335 Fallowfield Avenue, Charleroi

Bell Phone 74-J, Local 74

**Hugh E. Fergus**

Attorney-At-Law

F. Howfield Avenue,

Charleroi

Bell Phone 68-R

Charleroi 123-A

**MISS BRADEN**

Professional Nurse

401 Crest Ave.

Charleroi, Pa.

**Joseph A. Wheeler**

Teacher of Violin

Studio 424 Fallowfield Avenue,  
Bell Phone 115-J Charleroi, Pa.

**CHACKO & JACOBS**

—DEALERS IN—

Home Dressed Meats and Producers

Cor. Tenth St. and McKean Ave.

Charleroi, Pa.

Manicuring, Shampooing, Hair Dress-  
ing and Weaving, Face and Scalp  
Massaging, Chiropody.

**MRS. NEALER**

Bell Phone 29-R

206 Fourth St.

Charleroi, Pa.

**For Sale**

OUR TIME,  
knowledge  
and experience  
in the printing  
business.

When you are in need of some-  
thing in this line  
**DON'T FORGET THIS**

**Job**

**Printing**

We are here to  
serve you with  
anything in the  
line of printed  
stationery for  
your business  
and personal  
use. □ □ □ □

Letter Heads Bill Heads  
Envelopes Cards  
Wedding Invitations  
Posters or Announcements  
Of All Kinds

The best quality of work  
at prices that are RIGHT



# Business Building

By DUNDAS HENDERSON

Advertising Manager of the C. E. Zimmerman Co., Chicago.



## SALESMANSHIP IN YOUR ADVERTISEMENTS

The most pertinent question a retailer must think about when he starts out to consider the question of filling the advertising space he has bought in the local newspaper is, how can I sell my goods successfully through this newspaper? The best answer to this question is undoubtedly another question. He must ask himself: If I had to sell these goods in my store, how would I approach my customer—how could I interest her and in what way should I convince her? Last of all he must ask himself whether he is as capable of doing all this in the newspaper space as well as in his store.

When a merchant has answered these questions satisfactorily he may commence compiling his advertisement. But until he realizes that salesmanship is just as necessary in the newspaper space as in his store when selling goods, he can never hope to get the value he has every right to expect from the space.

Successful newspaper publicity has been called salesmanship on paper. When a retailer can distinguish that kind of salesmanship and appreciate its value, he is a long way on the road to advertising success.

If a retailer employed inexperienced or amateur help in his store to sell his best goods he would be classed as a fool. Why should he not also be put in that category if he employs amateur salesmanship in his newspaper space? He pays good money for both and should get the same degree of satisfaction for his expenditure.

Four main points enter into all salesmanship whether personal or on paper: First, the attention of the possible customer must be obtained; second, interest must be created in the goods you are going to sell; third, the customer must be convinced that he wants the goods, and last, but by no means least, she must be induced to make a purchase.

In planning his advertising therefore the merchant has to apply these principles in such a way that, from his announcements, results are obtained as a matter of course. But he must remember always that salesmanship on paper is more difficult than salesmanship in person because he cannot make his selling arguments felt in the same degree as when he meets his customer face to face.

Unless a merchant can apply these four principles successfully to his salesmanship through advertising, his publicity will get no more returns than a bad salesman in the store. And let me state here that no ordinary merchant can get the highest grade of salesmanship in his newspaper space without outside help. There are many reasons for this. It has been found for instance, that the best way to secure attention is to use a good illustration. Nothing has a surer human interest effect or gets quicker action than a well selected picture. To get such illustrations you

need not only a high grade experienced artist but one who has a first class knowledge of advertising art. Then, it requires considerable study and experience in descriptive literature to create interest in goods—even in those you are selling daily. Again, to bring conviction to the mind of a reader surely and successfully, necessitates a knowledge of how it has been done in thousands of other cases.

All this means that the up-to-date merchant who desires to make his advertising scientifically certain must either study retail advertising as a part of his business training or employ an experienced advertising constructor. There is more in planning and writing a successful advertisement than the ordinary retailer realizes. And the smaller the advertisement the more difficult the process. Only those who have made big success by the employment of advertising in its most efficient form know the true value of salesmanship through advertising.

The time is now due for the ambitious retailer to learn something about this art. If he does not care about plodding at acquiring the necessary knowledge himself there are plenty of means of securing the right kind of salesmanship on paper, the kind that will enable him to get one hundred percent value from his advertising space. One of the best means is to buy syndicated advertising service. Some of these services have been brought up to such a pitch of perfection that much of their advertising is rated as equal to the best that has made success for the big department stores and national advertisers.

Constructing advertisements is like the practice of medicine or law, it requires a special training to do it successfully. The average merchant can no more build an advertisement that will bring sure returns than the average advertisement writer can cure your boy or argue your case in the courts. And the average merchant who attempts to do it is perpetrating as much harm to his business as the amateur would do to a human body if he tried to doctor it.

Those syndicated advertising services are constructed by experts of national reputation who have had many years' experience in that class of work and who are paid large salaries for their services. The low prices at which the services are offered are only made possible by the large number sold throughout the country. For some of these services the prices are as low as one dollar per week.

For particulars of those syndicated advertising services may be obtained from the editor of this paper. It is unwise for any retailer to be without such means of securing sure returns from his advertising when he can get success bringing advertisements for these low prices.

## SAVED FOR FURTHER SERVICE

Good Old Teapot, Precious Relic, Could Not Be Allowed to Become Prey of Flames.

The hotel is in flames. Sadly the guests and servants gaze at the roaring pyre. Suddenly they see the proprietor dash madly in at the blazing doorway.

"He has gone to rescue someone!" they gasp. Tensely they wait his reappearance. One minute. Two minutes. Three. Has he perished in that crackling furnace?

No! No! See, there he comes, singed and scorched, but safe. What is that he carries so carefully in his arms? It is the hotel teapot, half-full of nice black tea.

Cheers rewarded the proprietor for his noble act of sentiment.

For twelve years the teapot has stood on the back of the kitchen range, boiling faithfully away. For twelve years it has poured out its life-blood in response to the calls of the transient world for drink, and the tea leaves in its dark old depths will do for many years to come.—Newark News.

## AND READY TO FIGHT AGAIN

Cat Refused to Be a Party to Proceedings by Which She Officially Died.

Jerry the pet cat of the Stolz family of Bloomfield, N. J., considerably startled its mistress when, the other afternoon, it appeared at the kitchen door after having been buried as dead during the course of the preceding forenoon. Jerry is of a warlike disposition, and during a recent combat, sustained such injuries that the family decided to put him out of misery. Accordingly the garbage man was prevailed on to place the pet animal in an old tin boiler, pour in chloroform and put on the lid. In a few minutes Jerry was "dead." He was buried and the Stolz children covered the grave of their friend and playmate with flowers. But life to Jerry was sweet, so when Mrs. Stolz opened the kitchen door later, she found him waiting for admittance. Mrs. Stolz screamed and ran, but her husband let the cat in, and declared he would not permit the warrior to be "killed" again.

## Bees Recognize Man as Friend.

Charles Potchenick, employed by the Maverick aparies near San Antonio, Tex., has unusual control over bees. He handles them with as much ease as one would in playing with kittens or a harmless pet. While working with them he goes bare-armed and bare-faced and pays no attention to the insects as they crawl over his exposed hands and arms or pile up in great clumps on his face. Recently he had a picture taken holding a small limb in his teeth on which a swarm had settled. The bees formed a kind of long beard hanging below his waist and his entire face was covered with those that crawled from the limb. Old bee keepers say that his feats in handling bees are the most remarkable in the world. He claims that he has not been stung in two years.

## Young Girl's Brave Act.

Remarkable bravery and presence of mind were displayed lately by Gwendie Franklin, aged 16, of New York, when she saved two boys from being burned to death. Half a dozen youngsters bedecked in war costumes of Indians were playing around a "council fire" in a vacant lot when George McCullough, aged six, got too close to the fire, and his clothes became ignited. His brother, Alexander, a year older, tried to beat out the flames and the fire spread to his clothing. The girl leaning out of the window of her home saw the accident, and the two brothers rolling on the ground. She ran out of doors, leaped over a fence and holding first one boy and then the other, heaped sand over them till the fire was extinguished. Both boys were unconscious, but not seriously injured.

## Ancient Painters.

Among the Greeks the most famous painters were Cimón of Cleona, Polygrotus, Zeuxis, Apellas, Apollodorus and Parrhasius. Of these the greatest were Zeuxis, who is said to have laughed himself to death over the picture of an old woman that he had painted, and Apelles, who, according to some accounts, painted cherries so perfectly that the birds pecked at them, thinking them real. Apelles was a contemporary of Alexander the Great, and was commanded by the conqueror of the world to paint his picture. His greatest work was "Venus Rising From the Sea," painted for the Temple of Esculapius, at Cos, and costing, it is said, over \$100,000. It is claimed that no artist was able to complete his unfinished pictures, many of which he left at the time of his death.

## Money in Woman's Hat.

An abandoned peach basket hat was left at a farmhouse at Kingston, N. Y., by a summer boarder a year ago, which the farmer's children mounted on a fence post and quite forgot. When they came upon it in the course of their romps the other day they tried to take it down. A swarm of wild bees was found in it, and the farmer has 12 pounds of honey to sell. Almost any humorist can find material in this.

# The Charleroi Mail's Business Building Bureau

Is Your Business Sick? Do you think you should have more trade? Is there anything worrying you in connection with the growth of your business?

## WE HAVE THE REMEDY

We have retained the services locally of the greatest retail and bank advertising expert in this country, Dundas Henderson, and now put his services at your disposal. Write out an account of your whole business troubles freely and frankly and send them to this office. We will pass the letter on to Mr. Henderson and you will receive from him in a few days a solution of your difficulties—the same kind of solution that has made success for thousands of merchants in the same position as yourself.

It may be that a new style of advertising will make a difference in your business.

Possibly a certain kind of advertising folder that has brought success to others is what you need.

A particular method of window dressing may be what will bring you the success you lack.

Special salesmanship that has made success in similar circumstances may be indicated in your business.

Some scheme of a novel kind that will bring the money pouring into your mon-drawer is possible.

Your competitors may be worrying you and you want a knowledge of the latest method of fighting them.

You may need help in getting in your bad debts—a few hints can be given that have materially helped OTHERS out of trouble.

How to conduct a special sale or sales, may possibly be the shortest way out of your worries.

But Whatever it is, Send the Fullest Particulars of Your Troubles to This Department and Let Dundas Henderson Help You

This May Help You Make a Fortune—Write Today

Further particulars of our offer may be obtained on application to this office. All communications are absolutely confidential. Address

Manager the MAIL PUBLISHING COMPANY  
BUSINESS BUILDING BUREAU  
CHARLEROI, PENNA.

## THING HE CAN'T DO WITHOUT

His Regular Sleep, and This He Finds He Must Have at His Regular Hours.

"One thing that I find I must have," said a man of mature years, "is sleep, and in order to keep fit and able to work I must not only have my full amount of sleep, but I must have it in my regular sleeping hours."

"When I was a youngster I could go without sleep, or I could take an hour or two at any time of the night and get up the next morning and go at it fresh as a daisy, but it isn't so now. If I cut off an hour or two's sleep now I am dull next day. Not until the next day after that, after a full night's sleep, do I come back all right. And even after my full number of hours of sleep, if these have been begun an hour or two later than usual, with the sleep continued later, I don't feel chipper; I must have my full sleep in my regular hours. I account for this on the supposition that I now have strength enough to keep me going through the day in good shape, just so long and no longer; if I work or sit up later I overtax my strength and so make myself correspondingly overtired; and to recover from this I must come back to my accustomed ways of living."

## Wasted Effort.

"I want you to subscribe something to the fund we are raising for the purpose of giving Senator Bunk a grand reception when he comes from Washington. How much shall we put you down for?"

"Nothing!"

"Nothing? Why, you must admit that Senator Bunk has made a great record in congress. He has succeeded in making himself one of the leaders of the most dignified deliberative body on earth."

"Yes, but he's got all the offices at his disposal filled, so what's the use?" —Chicago Record Herald

## Test for Water.

To test drinking water, put one teaspoonful of granulated sugar in a pint of the water you want to test. Cork tightly, place on the kitchen mantel shelf. If pure the water will remain clear, if not it will cloud densely, and ought to be analyzed.

**MANDO**  
Remove spots from hair from any part of the body. The only safe and reliable remedy known. Large bottle \$1.00, sample 10c. Send for booklet free. C. Madame Josephine Le Fevre, 1100 Chestnut St., Philadelphia, Pa.  
Sold at Hennings' Drug Store

## Agents' Easy Task.

Some people are so easy, a Republic County (Kan.) editor says, that a smart agent could sell them a contagious disease.

## Two Peculiar Words.

There are in the English language only two words in which the five vowels occur in their alphabetical order—abstemious and facetious.

## Dinner Late Again



Children late for school—Husband late for work. Everything twisted. All because the clock went wrong.

Don't tinker with it, bring it to the clock hospital. We will diagonase its case in a short time.

Watch and Jewellery repairing. All work guaranteed for two years.

**H. PORTER**

34 Fallowfield Avenue.

Charleroi, Penn'a

**THE COAST LINE TO MACKINAC**  
DETROIT CLEVELAND BUFFALO NIAGARA FALLS  
TOLEDO PT. HURON GODERICH ALPENA ST. IGNACE

## THE LUXURY OF A LAKE TRIP

Where will you spend your summer vacation? Why not enjoy the luxury of our inland seas, the most pleasant and economical outing in the world?

## WHERE YOU CAN GO

All the important points on the Great Lakes are reached regularly by the excellent service of the D. & C. Lake Lines. The ten large steamers of this fleet are of the latest construction and have all the qualities of speed, safety and comfort.

Daily service is maintained between Detroit and Cleveland, Detroit and Buffalo; four trips weekly between Toledo, Detroit, Mackinac Island and Saginaw; daily service between Toledo, Cleveland and Put-in-Bay.

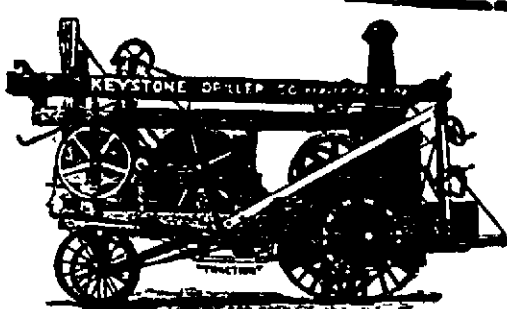
A Cleveland to Mackinac special steamer will be operated two trips weekly from June 15th to September 10th, stopping only at Detroit every trip and Goderich, Ont. every other trip.

Special Day Trips Between Detroit and Cleveland, During July and August

RAILROAD TICKETS AVAILABLE—Tickets reading via any rail line between Detroit and Buffalo and Detroit and Cleveland will be honored for transportation on D. & C. Line Steamers in either direction.

Send 2 cent stamp for Illustrated Pamphlet and Great Lakes Map. Address: L. G. Lewis, G. P. A., Detroit, Mich. Philip H. McWilliam, Free. A. A. Schantz, Gen'l Mgr.

**Detroit & Cleveland Navigation Company**



**JOHN H. FRYE,**  
CHARLEROI, and

**Wm. WILLIAMS**  
MONESSEN

## WELL DRILLERS

Water Wells, Artesian Wells, Test Holes, Air Holes for Shafts

All Work Promptly Executed



# July Clearance Sale

## Wonderful Carpet Values

### Extra Axminster Carpets

Nothing reserved. These are our very finest parlor carpets and are beautiful styles, were \$1.35 per yard, made, laid and lined. Sale Price..... **\$1.10**

### Smith's Velvets

We think the best maker of velvet carpets in the country, beautiful floral and oriental designs, were \$1.25, made, laid and lined. Sale Price..... **\$1.00**

### Best \$1.00 Tapestry Brussels

These are of the extra Smith quality and are the handsomest of carpets, in floral, oriental and Persian designs, made, laid and lined. Sale Price..... **79c**

### 90c Brussels

New and goodly lot of these and they come in all colors, floral and oriental designs, made, laid and lined. Sale Price..... **69c**

### 80c Brussels

This is a genuine Smith wool top brussel carpet and wears well, come in a variety of colors and patterns, made, laid and lined. Sale Price..... **63c**

### 85c Ingrain Carpets

Strictly all wool and the best make of two-ply carpet, only a few pieces, Sale Price..... **65c**

### \$1.00 Ingrain Carpet

We've just one piece of this extra quality carpet, but you can buy it cheap to-day. Sale Price..... **79c**

### \$1.10 Roxbury Borders

These are the finest ten wire tapestry carpets made, don't forget they are all borders and worth \$1.10 per yard. These make handsome porch rugs and runners when sewed together. It is a heavy loss to us but we must take it. These runners will be made up free, per yard..... **75c**

### Rag Carpets

There is always a big demand for rag carpets in the fall and it will pay you to buy now and make the saving. 40c rag carpet 32c. 60c rag carpet 49c. 75c rag carpets 57c. 30c sultana carpet 23. 35c sultana carpet 28c

Room sized rugs at under prices. Smith's famous rugs at cut prices. Philipsburg, Nepperhan and Manor Rugs all made by the noted Smith Carpet Company, all one piece rugs, no seams, all wool tops. And for this sale prices are cut to \$18.00, \$14.50 and \$12.50. The wonderful Roxbury quality ten wire rugs go at only \$17.50 \$2.00 art rugs go at \$19.50. The celebrated twistweave rugs go at only \$12.50. Axminster rugs go at \$21.00. Crex mattings and Crex rugs all sizes go at TWENTY-FIVE PER CENT OFF. Closing out our entire line of Japanese mattings at awful cuts. See them. We are agents for the Vudor porch shades and hammocks, also the Magic, Electric Suction Cleaner. Don't fail to attend this carpet sale. There are really wonderful cut prices that should more than interest you. And in addition S. & H. Green Trading Stamps given with all cash purchases.

"The Big Store"

**BERRYMAN'S**

Charleroi, Pa.  
PHONES

## LEST YOU FORGET

Ladies and Gentlemen!

That in buying a pair of Oxfords now you save 40 per cent.

Is it not a good investment even if you had to buy for next summer?

All up-to-date styles and leathers, nothing old or shopworn.

## BEEREN'S

THE RIGHT STORE ON THE WRONG SIDE OF THE STREET

513 Fallowfield Ave., Charleroi

**Foreign Health Resorts.**  
According to the latest statistics about \$40,045,000 is expended each year by visitors from foreign countries who take the "cure" at the natural mineral spring resorts in western Bohemia, along the Erzgebirge (Ore mountains).

### Charleroi Church League

Standing of Clubs	W.	L.	Pct.
Lutherans.....	10	1	909
Episcopalians.....	8	3	729
Catholics.....	8	4	667
Baptists.....	6	6	500
Christians.....	6	6	500
First Pres.....	4	8	334
W. A. Pres.....	3	9	250
Methodists.....	2	10	167

**Games This Week**  
Monday  
Catholics vs Lutherans  
Tuesday  
Christians vs Baptists  
Wednesday  
Lutherans vs Episcopalians  
Thursday  
First Presbyterians vs Episcopalians  
Friday  
Methodists vs W. A. Presbyterians

## BASEBALL BINGLES

The Catholics and the Baptists are scheduled to close the season with a game on August 4. This is providing that there are other postponed games to play off.

People from away back in the country and from various nearby towns along the river are contemplating coming to Charleroi for a game Wednesday. A hummer is anticipated.

Averages of the players for the month of June will probably be published this week. Prof I. T. Daniel has been getting them up.

Heffran, who has been holding down the shortstop position for the Christians lately, is getting the hang of things better. And he is beginning to hit like a fiend.

Howard Vernon who is putting up a strong game at first getting off place for the Christians, used to shine in left field.

O'Neil, an ex-star player, is destined to appear so 'tis said with the First Presbyterians in their next struggle.

The work of Nutt in left field for the Baptists is causing much favorable comment.

Oates is probably the youngest player on the Catholic team and he is putting up a big game.

"Speedy" McKean possibly has the best batting position of any of the players. He has the appearance of an old big leaguer at bat.

Motts, cavorter of third vicinity with the Lutheran aggregation, has acquired a very considerable reputation, thank you, as a ball player. Neil has been playing a steady consistent game all season.

Crumrine and Johnson get a lot of fun out of the game. They occupy jobs with the Episcopalians.

If Pete Bege and his regular team gets in the struggle Friday night they will make the Washington Avenue hump. A Methodist victory will mean a tie between these two teams for last place.

Bert Mitchell looks better on short stop than anywhere. But his team mates on the Washington Avenue bunch haven't been playing the game he has been putting up.

## Classified Ads

GIRL WANTED—Apply 325 Washington avenue. 3t

MEN and WOMEN, sell guaranteed hose, 70 per cent profit. Make \$10 daily. Full or part time. Beginners investigate. Wear Proof. 3038 Chestnut St., Philadelphia, Pa.

WANTED—Experienced seamstress at the People's Store, 536 Fallowfield avenue. 296t1

FOR SALE—Four roomed house with bath and cellar and four roomed house without bath or cellar on lot 60x110. Lot fenced and a good well of water. Bargain if sold by September 1. Write Box 25, Lock No. 4, Pa. 296t6p

FOR Rent—Nice airy furnished room. Call 835 Fallowfield avenue. 290t6p

FOR RENT—House, 7 rooms, \$16. House, 4 rooms, bath, \$13.00. See Charles O. Frye. 295t3

LOST—Brooch with small diamond and pearls. Lost on 10:05 Pittsburg car Sunday night. Finder return to "A" Mail office and receive reward. 296t6f

MONEY TO LOAN—\$1.00 to \$2,500 first mortgage. Must be well secured. See Charles O. Frye. 295t3

## GOOD OMEN IN CONTINUED PRESENCE OF THE ENGINEERS

(Continued from page one.)

their holdings while the price of coal is so low as to preclude profits in most instances. That being the case, there would be little hope of developments of the new holdings at this time.

However, there are indications that big developments are in store for this valley with the completion of the Panama canal, and there are strong

hopes that the work of the Frick people are preliminary along this line.

### VALLEY LEAGUE NOW A THING OF HISTORY

The Monongahela Valley League having fallen through, a scheme has been advanced to get Belle Vernon, Pricedale, Fayette City and Monessen in a league and revive interest in the game. The proposition seems to be meeting with general approval. Belle Vernon and Pricedale are scheduled to play on Wednesday evening at 5:30.

**For Limit on Donkey Riders.**  
At the Yarmouth (England) town council it was recently proposed that the donkeys on the sea front should not be allowed to carry persons weighing more than 125 pounds.

**FRED W. BRADY, FIRE INSURANCE.**  
Your Patronage is Solicited.  
Phone 250-R.  
Room 6 Bank of Charleroi Bldg.

# \$

## Biggest Bargains Charleroi Has Ever Known!

# ADOLPH'S SHOE STORE

## TREMENDOUS \$1.11 SHOE SALE

### Amazing Special Values in Our Extraordinary Mid-Summer Clearance Sale are absolutely unprecedented!

The reductions are startling! Actual values have been utterly disregarded! The one aim of this great sale is to secure an immediate clearance.

\$2.50 to \$4.00 Oxfords, Shoes and Pumps for Men, Women, Misses and Boys. **\$1.11** A PAIR! 450 pairs to select from Worth \$3 and \$4. All sizes, all kinds, all leathers. Nothing missing.

## "S. & H." GREEN STAMPS GIVEN

Extra Special—500 more pairs of men's and women's oxfords, pumps and shoes go on sale tomorrow, positive \$4 and \$5 value, best in the world, pr. **\$1.69**

Footwear that absolutely represents the finest produced. No \$6, \$8 or \$10 goods better. Superlative quality and the most beautiful designs conceivable. Tan, Gunmetal, Patent, Suede, Velvet, Satin, etc.

Wonderful variety of shapes for men and women at genuine \$2.31 and \$3.31 savings.

Children's Patent Leather and Velvet Roman Sandals, 9 strap, all sizes up to 2, regular \$2.00 kind, for this great sale.....	Children's 75c Pumps and Oxfords.....	Ladies \$1.50 Juliets go now for pr. ....	Tennis Shoes, the 75c grade.....
<b>29</b>	<b>39c</b>	<b>69c</b>	<b>39c</b>

**Adolph, 502 Fallowfield Avenue, Charleroi**

# United Mine Workers'

## Annual Outing and Picnic

# ELDORA PARK

## Saturday, July 29, 1911

### Speaking, Sports and Entertainment for All

To be Held Under the Auspices of the United Mine Workers of America.

### All Local Unions from Monongahela City and Vicinity

## SPEAKERS

JOHN P. WHITE International Pres.	FRANK J. HAYES International Vice Pres.	EDWIN PERRY International Sec'y-Treas.
FRANCIS FEEHAN President District No. 5	WM FEENEY Representative	C. L. V. ACHESON District Attorney
JAMES HEFFERNAN, Coroner of Washington County		

### AND SPEAKING IN THE ITALIAN, SLAVISH AND POLISH LANGAGUES

## The Park Will be Open at 9 a. m.

All children under 12 years old will be given FREE tickets good for any amusement in the Park.

### The Following Program of Sports, Including Dancing on the Spacious Pavillion Will be a

## FEATURE OF THE OUTING

Base Ball Game, 125 Yard Foot Race, Ball Throwing Contest, Shooting Match, Egg Race for Boys Under 15 Years of Age, Quoit Match, Race for Miners' Wives and Daughters, Foot Ball Match, and a Parade Starting From First Street, Monongahela, at 9:00 A. M.

<b>CHARLES E. PRITCHARD</b> CHIEF MARSHALL	<b>FRANCIS FEEHAN</b> CHAIRMAN
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### BY ORDER OF COMMITTEE ON ARRANGEMENTS



# THE CHARLEROI MAIL

Entered second class mail at Charleroi, June 15, 30, according to Act of Congress of March 3, 1879

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CHARLEROI, WASHINGTON CO., PA., MONDAY, JULY 24, 1911

One Cent

## GOOD OMEN IN CONTINUED PRESENCE OF ENGINEERS

**Men Still at Work Surveying New H. C. Frick Tract**

### REAL STATUS OF AFFAIRS

**Indications Are That Mining Will be Abandoned from Redbird Opening**

The continued presence of engineers from the H. C. Frick Coal and Coke company in the vicinity of Dunlevy and the new holdings of the company recently acquired from the Pittsburgh Coal company in Falowfield township and elsewhere along the river gives rise to many conjectures. It seems to be the belief that something is in the wind, although operations at the old Redbird mine at Dunlevy do not indicate that work there will be resumed. This week it is said that seven engineers were at work in the field, and as this is a somewhat large corps for the simple purpose of merely establishing boundaries, there is strong hopes that something may follow in the way of developments.

At Dunlevy operations there seem to indicate an abandonment of mining from that opening. The mine passed into the hands of the H. C. Frick Coal and Coke company on July 1, when the Pittsburgh Coal company notified the employees that so far as they were concerned it had nothing more to do with the mine, which was equivalent to a discharge of the whole force. The latter company had until July 15 to remove its private property, and during that time the boiler and power house was boarded up and locks put on the doors of all the outbuildings. The coal wagons were chained to the tipples, which was deserted save for the presence of a night and day watchman.

During the last week the local superintendent started to take up the tracks and wiring inside the mine, it is said. He did not have a very large force at work, as the wages paid was on the scale of common labor in the coke fields, which is \$2 a day for nine hours work. As the scale of the United Mine Workers in this section calls for \$2.49 for inside work and an eight hour day, few of the old men at the mine went to work. There is still considerable coal yet to come out of the Dunlevy mine, and it was thought the new tracts acquired by the recent purchase might be worked out in part through the Dunlevy opening. Present operations do not indicate that the mine will resume in the near future.

Those more familiar with coal conditions of the Pittsburgh district are of the opinion that the H. C. Frick company, which is a subsidiary company of the United States Steel corporation, will not be in a hurry to operate its new acquisition in this valley but is making preparations to conserve its coal here for future use. The big steel corporation has a long time contract with the Pittsburgh Coal company, at a rate said to be actually below the cost of mining under present conditions, and as long as this can be obtained will not engage in mining directly. The policy of the corporation is to conserve its own coal and let the other companies work out

Continued on fourth page.

## HAYES SPEAKS AT OUTING OF MINERS AT EMILY GROVE

Miners and their families from the California vicinity attended the annual miners' picnic held there Saturday. A program of athletic events was one of the chief features and a number of prizes were awarded to the winners. A picnic dinner was served. The chief address of the day was made by international vice president Frank Hayes. Assemblyman William Feeney of Charleroi also made an address.

## BELLE VERNON MAN IS STRUCK BY TROLLEY CAR

While lying by the side of the street railway tracks at Dunlevy early Sunday morning in an intoxicated state, it is said, Elmer Davenport of Belle Vernon, aged 25 years, rolled over close to the track just as one of the big cars of the Pittsburgh and Charleroi line came down the track and he was struck on the head by the step of the car. He was taken to the Memorial hospital at Monongahela in a serious condition in a special car. Although his skull was not crushed he is said to be fatally injured.

Davenport is the son of Harvey Davenport and is single. He was a blower at the Window Glass plant at Belle Vernon.

### POLICEMAN SAID TO HAVE SKIPPED OUT WITH WOMAN

Oliver Woodfield was sworn in Saturday as constable of Donora to fill a vacancy caused by the resignation of William Sellman, who was a police officer and constable.

Sellman is alleged to have disappeared on July 15 with Mary Schaeffer leaving a wife and four children in Donora.

On July 12 Sellman was discharged from the police force by Chief of Police Thistle for drunkenness and neglect of duty and on the following Saturday he went to Monongahela where he met Oliver Woodfield and wrote out his resignation as constable and handed it to him. Before leaving he told his wife to sell his blacksmith tools that he had used before becoming a policeman and gave his brother, Fred Sellman, a book of costs that were due him.

Mary Schaeffer is said to have met Sellman at Monongahela and they have not been heard from since.

### BIDS CLOSED FOR NEW GENEVA BRIDGE

Bids for constructing the substructure of the M. R. R. bridge near New Geneva closed on Saturday evening. It is probable that the contract will be let next Wednesday. The bridge is a link in the extension of the Monongahela railroad up the river to a connection with the B. & N. at the state line.

WANTED—Experienced seamstress at the People's Store, 536 Falowfield avenue. 296t1

## MINISTER LEAPS TO DEATH FROM WINDOW

**Rev. S. Ernest Smith Who Was Licensed to Preach at Charleroi Convention Kills Himself While Delirious**

While delirious from typhoid fever, his neck had been broken. Rev. S. Ernest Smith, aged 28, a Lutheran minister of Vandergrift Heights, leaped from a third story window at Vandergrift Heights, Pittsburgh, Saturday evening and was instantly killed. Rev. Smith was well known in Charleroi. He was one of four young men licensed to preach at the convention of the Pittsburgh Synod of the Lutheran church held in Charleroi last October. He was at that time a student at Gettysburg Seminary.

Mr. Smith had been under surveillance since being admitted on July 19. The nurse found his bed empty at 9:45 o'clock Saturday night. An alarm was given.

After a search the body of Mr. Smith was found lying in the yard. It was carried into the hospital, where an effort was made to revive him. Later the physicians discovered that

## QUARREL OVER BOOZE AND FOUR ARE ARRESTED

A quarrel among two colored women and two colored men, it is said, as to who should be given preference in the dispensation of drinks from a quart bottle of Old Monongahela, served to enliven matters for the police Saturday night. The quartet was arrested. Burgess Risbeck gave them all a chance to talk at a subsequent hearing then fined three \$1. and costs each and discharged one woman.

There was another fight at the corner of Sixth street and Falowfield avenue, or rather not a fight, only a knockdown. A quarrel arose between a couple of men and one insisted upon going back into the alley, to settle the matter, it is understood, when the other landed on his jaw for keeps. The one was knocked down and was for a time senseless, it is said, his head having hit the curb. Arrests followed. In all eight arrests were made on Saturday.

## AUDITORS APPOINTED TO LOOK OVER BOOKS OF COAL CENTER BANK

The Dauphin county court has appointed Attorney D. M. McCloskey of Charleroi, and J. H. Baumberger of Harrisburg auditors to pass on the account of Senator William E. Crow, receiver of the Bank of Coal Centre.

These auditors, it is stated will be called upon to pass on several important items in dispute between the stockholders and the receiver. Attorney John Fox, of Harrisburg, represents Receiver Crow. Underwood & Meloy are attorneys for the stockholders.

### 85th REGIMENT TO HOLD A REUNION AT BROWNSVILLE

The thirty-ninth reunion of the 85th Pennsylvania volunteers will be held in Brownsville, Thursday and Friday September 14 and 15, the three towns joining together in honoring the gallant men of the old regiment. Capt. Charles E. Eccles of West Brownsville is in charge of the arrangements and a warm welcome and a good time are promised the old soldiers. It is expected that seventy or eighty of the veterans will be present.

The Dude Cowboy who gets in bad on the star ranch will be a leader at the Star Theatre this afternoon and evening, also two other new and interesting pictures. Come and spend a cool and pleasant hour for just 5 cents. Pictures changed every day. Matinee every afternoon from 2 to 4:30. Doors opened every evening at 6 p. m. 296t1

## ARDEN PREPARING TO CELEBRATE ON FIRST OF AUGUST

Tuesday evening, August 1, will be a gala occasion at the children's home at Arden not only for the children of the home but the general public which is invited. The affair will be in the form of an outing for the children of the home and the general public is urged to be in attendance to assist in making the affair a success for the children and also see how the wards of the county are taken care of.

The feature of the evening will be addresses by prominent persons, a band concert, readings and exercises by the children. The entertainment will begin promptly at 7 o'clock.

Last year the directors of the poor and Superintendent Mrs. Rocky arranged for an automobile trip for the children and the outing was so successful that they again decided to set an evening apart for the children's entertainment as well as for the public. The Fulton orchestra has been engaged for the occasion. The Avella brass band which is recognized as one of the best in the county and under the directorship of Edward McCleary will be on hand with more than 20 pieces. Addresses will be made by Judge J. F. Taylor, Attorneys R. W. Irwin, R. G. Miller, Ralph Allison, O. C. Underwood and others. These addresses will be appropriate to the occasion.

## NEW ORDER TO BE ESTABLISHED IN CHARLEROI

A lodge of the Knights and Ladies of Honor will shortly be instituted in Charleroi. Geo. W. Miller, deputy supreme protector of Pennsylvania who is making his home at Hotel Monier has secured a large list of members for a charter, and is preparing to organize the lodge some evening of next week. The new lodge will be known as Charleroi Lodge. The order was founded at Louisville, Ky., 34 years ago and has now a membership of nearly 100,000 members.

A number of grand and supreme officers of the order will be in attendance at the institution of the new lodge.

The Knights and Ladies of Honor is the first order in the United States admitting ladies in their ranks, with all the rights and privileges of men. This will be the third lodge instituted in Washington county, the other two at Washington and at a Donora. Mr. Miller is also arranging to organize a lodge at Monongahela and one at Belle Vernon.

**Money To Loan.**  
In large and small amounts on first mortgage. No commissions charged. Charleroi Savings and Trust company. 296t2w

## BRIDGE CONFERENCE TO BE HELD AT BROWNSVILLE

**WORK PROGRESSING RAPIDLY ON ROAD TO BENTLEYVILLE**

Subject to be That of Proposed Two-County Structure  
**OFFICIALS ARE ANXIOUS**  
**Washington County Commissioners and Controller Want Things Right.**

## NEW PRESERVE FOR GAME MAY BE ESTABLISHED

The State Game Commission will establish two new game preserves within a short time, one in Perry county and one in either Somerset or Westmoreland county. This is the result of the inspection of state forestry reserves made during the last week by State Game Commissioners John M. Phillips, Charles K. Penrose and W. B. McCaleb with Secretary Joseph Kalbfus.

The commission now has three preserves one in Franklin, one in Center and another in Clearfield county. It is the idea to establish two more and maintain the rest out of the \$51,000 appropriation available. The site in Perry county is in Toboyne township, in the extreme southern end, in what is known as the Penny-packer forestry preserve. The western preserve will be located in the Edwin S. Stuart preserve, the last one to be established and named for the recent governor.

The plan is to propagate deer in these southern preserves as well as quail and wild turkey. The turkeys will be bought from Mexico if the plans of Game Commissioner Phillips can be worked out without too much expense. The commission established the former preserves at a low cost and it is believed that the new ones can be handled. They will be closed at all times and adapted for game to breed. A wire will be strung about each tract and notices posted while game wardens who will be in charge of propagation, will watch them.

### JIMMY VALENTINE AND PAL COMING TO ELDORA PARK

Jimmy Valentine, that noted character who has been setting Pittsburgh wild, has been engaged to appear at Eldora Park on next Sunday, together with his pal, and there promises to be eager search for him. Valentine will circulate among the people at the park. Each visitor to the pleasure resort will receive a tag and this must be produced by the person who locates the elusive Jimmy or his pal. To the person who locates Valentine will be awarded a prize of \$10 and for the identification of his pal will be paid \$5. Valentine is due to arrive between 2 and 3 o'clock.

Schram self sealing jars 50c per doz at City Grocery. 296t1

Relative to the Brownsville river bridge and its proposed erection and the steps to be taken, following the court's decision, it has been arranged for the county commissioners to meet with the Fayette county commissioners at the Bar house, Brownsville on Wednesday morning at 10 o'clock.

This meeting will be held for the purpose of considering the court's suggestion that the commissioners go ahead with the erection of a bridge. Saturday a committee of prominent citizens of Brownsville, representing the original petitioners for the bridge, called on the Fayette county commissioners and the Fayette county controller and thoroughly discussed the situation. At this meeting the arrangements were made for the joint meeting at Brownsville next Wednesday. The county commissioners here and the controller are anxious that the court's suggestion be carried out, and that there be no delay in completing plans for the building of this bridge in the near future. The authorities here as well as in Fayette county, believe the bridge should go up on the old site, which has been approved both by the viewers and the grand jury.

Under the court's ruling the counties will have to erect the bridge under a new procedure. The firm of Irwin & Wiley represent the petitioners in this county and Ex-Judge E. H. Reppert in Fayette county. Representing their clients, these law firms will at once proceed to look after the petitioners' interest. It is expected the meeting next Wednesday will be largely attended, and the matter forcibly placed before the authorities of the two counties. Those who have to cross the river at Brownsville and many automobile tourists over the pike will welcome a bridge at that point, for a ferry, at best, is very inconvenient.

### JULY 29 LAST DAY FOR REGISTERING BEFORE PRIMARIES

The last day for registry to vote at the primary this fall is July 29, and the last day for the November election is September 6. If you want to vote at the primary or the general election see to it that you are not only registered but assessed and have a tax receipt dated within two years of Nov 7, 1911. If you do not have a receipt you must pay taxes at least 70 days before the election to entitle you to vote.

### Will Hold Lawn Fete.

As a benefit for St. Jerome's new church fund a lawn fete will be held Saturday afternoon and evening, July 29 on the Eagle's lot adjoining Kuth's bakery. The women having the affair in charge are Mrs. John Maines, Miss Rose Rogan and Miss Anna Barrett.

J. K. Tener, Pres. S. A. Walton, Vice Pres. R. H. Rush, Cashier.

## Facts to Consider

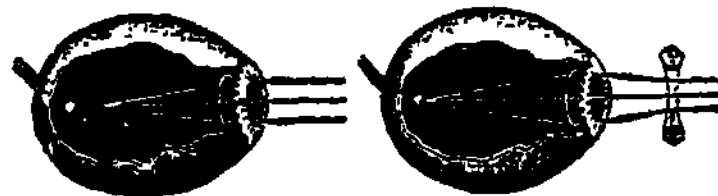


Consider the many advantages of paying all bills by check—the Safety, Economy and Convenience, and you will be convinced that this is the best form of settlement.

You are invited to open a Checking Account with us.

4 Per cent. Interest Paid on Savings Accounts.  
Depository for the State of Pennsylvania.

## Our Knowledge of the Human Eye



practical experience, and helps us greatly in giving you just the kind of glasses you need. We make no mistakes, and we do our lense grinding, so you run no risks by coming here.

Examinations Free Agent for the Mear's Ear-Phone

**JOHN B. SCHAFER**

Manufacturing Jeweler

Bell Phone 108 W

Charleroi Phone-108



# THE CHARLEROI MAIL

A Republican Newspaper

Published Daily Except Sunday by  
**MAIL PUBLISHING CO.**  
(INCORPORATED)

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CHARLEROI, PA.

**W. RIVER** - Pres. and Managing Editor  
**W. E. PRICE** - Business Manager  
**W. SHARPBACK** - Sec'y and Treas'r

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## SUBSCRIPTION RATES

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Six Months \$2.50  
Three Months \$1.50

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Delivered by carrier in Charleroi at six  
cents per week.

Communications of public interest are  
welcome, but as an evidence of good  
faith and not necessarily for publication,  
must invariably bear the author's signature.

## TELEPHONES

Mail 78 Charleroi 78

Member of the Monongahela Valley Press  
Association

## ADVERTISING RATES

DISPLAY—Fifteen cents per inch, first  
insertion. Rates for large space contracts  
made known on application.

NOTICES—Legal notices, resolutions of  
associations, notices of meetings, etc., 5 cents per  
line.

LEGAL NOTICE—Legal, official and  
military advertising, including that in set-  
tlement of estates, public sales, live stock  
trading notices, bank notices, notices to  
creditors, 10 cents per line, first insertion,  
5 cents a line each additional insertion.

## LOCAL AGENCIES

S. S. Wright, Charleroi  
J. E. Sharpback, Charleroi  
T. H. Hixson, Charleroi  
J. E. Hixson, Charleroi

## July 23 in American History.

1816—Charlotte Saunders Cushman,  
celebrated actress, born in Boston,  
died 1876.  
1885—General U. S. Grant died in the  
Drexel cottage at Mount McGregor,  
N. Y.; born 1822.

## ASTRONOMICAL EVENTS.

(From noon today to noon tomorrow.)  
Sun sets 7:20, rises 4:45; moon rises  
10:42 a. m.; moon farthest north and  
highest. Moon at perigee, 6 a. m.,  
nearest earth, distant 223,900 miles;  
10:30 p. m., eastern time. Jupiter's sat-  
ellite No. 1 missing; the other three  
closely grouped about the planet.

## July 24 in American History.

1802—Martin Van Buren, eighth presi-  
dent of the United States, died;  
born 1782.  
1836—Rev. Edward Beecher, one of the  
seven famous sons of Lyman  
Beecher, died; born 1803.  
1897—General Lafayette McLaws, a  
noted Confederate officer and a  
veteran of the Mexican war, died,  
born 1821.

## ASTRONOMICAL EVENTS.

(From noon today to noon tomorrow.)  
Sun sets 7:19, rises 4:46; moon rises  
10:35 a. m.; 9:33 p. m., moon in con-  
junction with Neptune, passing from  
west to east of the planet.

## WHAT HAPPENS?

Suppose the Government does suc-  
ceed in eliminating the big trusts and  
getting them all out of business.  
What happens? Stagnation in in-  
dustry, depression in trade, idleness of  
labor and general human suffering.  
With the mills and factories idle for  
the most part there would be too many  
workmen competing in the labor  
market, and wages would at once  
drop to a minimum.

As a matter of fact the trusts can-  
not be put out of business, although  
there is likely to be more or less  
confusion and industrial depression  
with idleness of labor while the big  
combinations go through the motions  
of a new alignment. The concentra-  
tion of the big interests has develop-  
ed to the point where a hard and fast  
agreement is no longer necessary.  
With seven men in control of eighty-  
seven per cent of the railroads of the  
United States, the same amount of  
the iron and steel manufacturing in-  
terests, practically all of the anthracite  
coal production and the control  
of the bulk of the consumption of the  
automobile production, a "gentlemen's  
agreement" or understanding will ac-  
complish all that the trust methods  
sought to attain.

The evolution of the trust and the  
control of the big interests by a few  
men was the natural result of the de-  
structive methods of the competitive  
system when railroads were reckless-  
ly paralleled, big manufacturing  
plants unnecessarily duplicated, un-  
til price cutting forced the most of  
the concerns into bankruptcy. Now  
the business people of the country  
are beginning to see the wisdom of  
the trusts. A tacit understanding as  
to prices and production accomplishes  
just as much as the hard and fast  
regulations of a trust, and is not near

ly so expensive. The trust may be  
busted, but the method is here to stay.

## RECIPROCITY WINS.

So far as the United States is con-  
cerned reciprocity with Canada is an  
assured fact. Despite the opposition  
of certain Republicans in the Senate  
the measure has passed, and it is now  
up to the President to attach his sig-  
nature. As this is President Taft's  
own measure, the passage for which  
he called a special session of Congress  
his action in the matter follows as a  
matter of course.

Reciprocity with Canada cannot  
help but be beneficial all around. It  
is as essential as the free and uninter-  
rupted trade between the various  
States of the nation. Had there been  
reciprocity years ago many industries  
from the States that have moved into  
Canada to escape the tariff duties on  
raw materials would not have been  
lost to this country. As it is the  
measure is still better than free trade  
between the two countries, because  
the compact requires an obligation  
on both sides, so that Canada cannot  
derive more benefit by it than this  
country. It is a great victory for  
President Taft against the opposition  
of special interests, and the majority  
of the American people heartily con-  
cur in the action of Congress in ratify-  
ing the measure.

## ELECTRIC SPARKS

Those Democratic affairs in Penn-  
sylvania would tend to give a fellow  
a big cramp sometimes.

It's only five months more until  
Christmas. Better do your shopping  
early.

The only difference between a hospi-  
tal and a sanitarium is about \$20  
a week.

It must be terrible if a man is un-  
able to stand the notoriety occasioned  
by his wife's suit for divorce.

Water situations over the county  
are generally described as serious.  
Especially is the Ohio water situa-  
tion serious, but then the hope to  
get a slack water system out that  
way before long.

One advantage of being a touch  
system typist is that you can look  
out the window and see what is going  
on while doing your regular work.

It's fun to be a member of the  
National Guard as long as there is  
nothing to do but get paid.

The "spotlight" of publicity either  
flatters or pleases the ordinary man.  
It rarely affects the public either way.

If women's feet grow larger, men  
will have to pay more for their  
shoes.

Some of the candidates for county  
offices naturally will view the ap-  
proach of election day with consid-  
erable tremor.

One woman kissing another al-  
ways looks like a big effort and a lot  
of wasted energy, which might be  
displayed to better advantage in an-  
other direction.

If a woman could change her gowns  
as often as she changes her mind, she  
wouldn't even get a husband.

With coal valued at \$1,000 per acre  
and 5,000,000 tons of it under Scrant-  
on that city ought to feel pretty  
wealthy.

## PICKED UP IN PASSING

"All corporations are not soulless,"  
said a prominent electrical worker  
recently. "According to popular im-  
pression public service corporations  
are organized robbers. It is almost  
impossible to combat this prevailing  
idea. Recently, however, the Elec-  
tric Supply Company, of DeKalb, Ill.,  
demonstrated that it can perform a  
work of charity in which there is no  
personal gain whatever, except for  
creating a better feeling on the part  
of the public toward it. The com-  
pany has notified all physicians in  
the city that it will furnish electric  
fans and power to operate them with-  
out charge, to all patients who are  
unable to pay for such service and  
who, on the suggestion of the phy-  
sician would be materially benefited  
by the use of fans. This applies not  
only to electric fans as are fitted, but  
to others as well, the company offer-  
ing to install the necessary circuits,  
gratis."

"A number of houses that are

# We Want You to Know

The excellence of CLAYBAUGH & MILLIKEN Quality Shoes, so we have  
put special prices on New Summer Oxfords as special inducements to secure  
your inspection of our stocks. Come. It means better satisfaction to you  
and many dollars saved.

SALE CLOSES WEDNESDAY NIGHT AT 6 P. M.

## CLAYBAUGH & MILLIKEN

419 McKean Ave.,

CHARLEROI, PA.

## LOCAL MENTION

Lloyd Stewart was a visitor at Con-  
neaut Lake over Sunday.  
William F. McPeak spent Sunday  
at Conneaut Lake.  
William Vetter returned this morn-  
ing from Conneaut Lake where he has  
been spending several days with his  
family.  
Capt. W. A. Hoge was in town from  
Pittsburg today.  
Mrs. Thomas Galbraith of Washing-  
ton avenue is a Pittsburg visitor to-  
day.  
Miss Lena McCausland of Washing-  
ton avenue has returned from Wash-  
ington where she spent a brief vaca-  
tion.  
Mrs. C. R. Perigine and children of  
Washington avenue are visiting  
friends in Pittsburg.  
Mrs. Della P. Halstead and son  
John are spending a few days with  
Mrs. John Moffitt of Washington.  
Frank Riva the local steamship  
agent was a guest at the inspection  
and dinner on board the new triple-  
screw steamer "Olympic" Thursday  
of last week, at New York City.  
Robert Vetter and Wylie McCarthy  
went to Conneaut Lake to spend Sun-  
day as the guests of the former's  
brother there.  
John J. Oates, a deputy field in-  
spector of the State Department of  
Health, is home for a two weeks'  
vacation.  
Bruce Barnett has returned from  
his vacation which was spent in Hun-  
tingdon county with friends.  
Rev. L. W. Shey is spending the  
day in Pittsburg.  
George Barnett visited in McKees-  
port with friends Sunday.  
Mrs. Joseph Donoh of Mt. Pleasant  
is spending a few days in Charleroi  
with friends.  
Mrs. J. C. Whitlatch, of Parkers-  
burg, is spending several days in  
Charleroi visiting at the homes of  
John L. Whitlatch and D. C. Whit-  
latch.  
Miss Dorothy Elischer has returned  
from her vacation which she spent at  
Atlantic City.  
Dr. B. F. Haines, of Monongahela  
and Edwin Patton of Charleroi drove  
to Centerville in the former's auto-  
mobile Sunday.  
Floyd Chalfant spent Sunday with  
friends in Tarentum.

Assemblyman William Feeney pulled  
a good one off on Frank Hayes,  
of Illinois, international vice presi-  
dent of the United Mine Workers at  
the miners' picnic at California Sat-  
urday. Mr. Feeney had charge of the  
program of sports and when a foot  
race for single ladies was next on the  
program he announced to the pretty  
girls who had lined up for the contest  
that the prize would be Vice President  
Hayes himself.  
"This is a race for single ladies,"  
said Mr. Feeney, "and as Mr. Hayes  
is a single man, I don't know of any-  
thing more fitting to offer as a prize  
than the vice president himself."  
Despite his usual sang-froid and  
experience as a public speaker Mr.  
Hayes blushed furiously, and when the  
crowd insisted on him shaking hands  
with the winner, Miss Bessie George,  
the confusion of the vice president  
was visibly increased. The incident  
furnished much amusement to the big  
crowd in attendance.

## HAD TO RAISE

ORIO SO BOAT

COULD GET OUT

To permit the steamboat Kanawha,  
carrying the members of the Rivers  
and Harbors committee of Congress  
with their guests to leave Wheeling,  
W. Va., Sunday, it was necessary to  
get two feet of water somewhere.  
This could only be done by emptying  
the upper pools of the Ohio, the en-  
gineers figuring that a sort of ficti-  
tious river could be created on whose  
crest the boat could move on to Cairo,  
Ill. Orders were issued on Saturday  
that the upper dams of the Ohio  
should be emptied in time for the  
crest of the rise to reach Wheeling  
about noon. At the same time river-  
men anticipating any damage that  
might come to the fleets of empties  
and loaded boats in the lower rivers  
were alerted.  
Inasmuch as these fleets are al-  
ways moored at the banks a drop of a  
few feet in the upper pools might  
leave one edge of the tow high and  
dry and the other in the water.  
Along the Monongahela river there  
is a more complete and better system  
than on the Ohio, where there is a  
nine foot stage of water all the time,  
so that no such trouble as that en-  
countered along the Ohio would be  
possible.

Palace Theatre has  
CORONATION PICTURES  
Tonight the Palace Theatre has for  
its attraction one of the most mag-  
nificent moving-picture productions ever  
offered there—the coronation of  
King George. Without doubt the cor-  
onation of King George was one of the  
greatest events in the world's history  
for years, and wonderful success was  
attained in getting a moving picture  
description of the most gorgeous and  
spectacular part of it. The parade  
was a feature and this is excellently  
shown by the pictures.

No Time Wasted.  
"By the time an industrious fly gets  
through setting up the seagulls in hon-  
or of his first born," notes the Topeka  
Capital, "more than 90,000 little flies are  
calling him 'grandpa.'"

## CRUCIBLE COAL

MORTGAGE FILED

AT WAYNESBURG

A mortgage has been filed for  
record with the Recorder of Greene  
county at Waynesburg, for \$1,000,000  
which is one of the largest ever  
placed there. The mortgage is given  
by the Crucible Coal company of  
Greene county to the Union Trust  
company, of Pittsburg, trustee. The  
instrument is first mortgage and  
covers 42 tracts of real estate in  
Cumberland township, lying next to  
the Monongahela river. The greater  
part of the real estate consists of  
valuable coal which the Crucible Coal  
company is making preparations to  
mine and has already begun with the  
preliminary work.

The instrument contains 100 pages  
of finely printed matter and will take  
several days to transcribe. The  
mortgage is to secure 25 year five  
per cent bonds.

The Crucible Coal company has  
but recently begun work at the mine  
which they are to open about one mile  
above Rice Landing.

## Will Take Extended Trip.

Joseph Beigel, who for some time  
has been identified here with his  
brother, Adolph Beigel in the shoe  
business, leaves Tuesday for New  
York from where he will sail on  
Thursday for Bremen, Germany. Mr.  
Beigel expects to spend three months  
in the old country, during which time  
he will visit mostly in Germany and  
Austria. He was formerly a resident  
of Austria and while there gained  
many friends whom he will go back  
to see.

## Monuments of Virtue.

Virtue alone outbuilds the Pyra-  
mids; her monuments shall last when  
Egypt's fall.—Young.

## POLITICAL ANNOUNCEMENTS.

For County Commissioner  
**JOHN J. CAIRNS,**  
ROSCOE, PA.  
Primaries, Sept. 30, 1911.

For Register of Wills  
**BOYD PARSHALL**  
WASHINGTON, PA.  
Primaries Sept. 30, 1911.

For Register of Wills,  
**FRANK B. WICKERHAM**  
MONONGAHELA, PA.  
Primaries Sept. 30, 1911.

For County Treasurer  
**HOMER H. SPRIGGS**  
EAST WASHINGTON  
Formerly of West Bethlehem Township  
Subject to Republican Rules  
Primaries September 30, 1911  
Your Vote and Influence Solicited

For Register  
**Loren F. Hopkins**  
CENTERVILLE, PA.  
Primaries Sept. 30, 1911  
Subject to Republican Rules

For Clerk of Courts  
**W. S. LOCKHART**  
MCDONALD, PENNA.  
SUBJECT TO REPUBLICAN RULES  
YOUR SUPPORT SOLICITED

For County Treasurer  
**C. S. Ritchie**  
NORTH FRANKLIN  
According to  
Rules of Republican  
Party  
Primaries Sept. 30, 1911

**Bentleyville**  
C. H. Gutery was a Pittsburg  
business caller.  
Lloyd Hawkins, of Garwood is  
spending a week here.

L. V. Martindell and family spent  
Friday at Washington, guests of re-  
latives.  
Mrs. Shamaker, of Wheeling, has  
been a guest of Mrs. Thomas Hill.  
Mrs. Jennie Hawkins has recovered  
from an illness.

**Surely Queen of All Hens.**  
A certain industrious hen, interest-  
ed in the welfare of Petaluma, Cal.,  
has gone so far in her efforts to  
spread the renown of the city of eggs  
and broilers that she recently placed  
four yolks in one shell. Her zealous-  
ness was discovered by a firm of egg  
merchants, Whitcomb & Baker. The  
egg was slightly larger than normal.  
It looked like a regular egg until a  
candle gave an X-ray view of four  
small yolks. A hunt is still being made  
to locate the hen. In the same ship-  
ment were a number of other eggs  
containing two yolks, but the egg  
with the four yolks is said to break all  
records.

**Up-to-Date Street Beggars.**  
"Even your street beggars are up to  
date here in New York," said an ob-  
serving out-of-town man as he tossed  
a nickel into the hat of a professional  
beggar wearing a badge "Victim of  
the Recent Fire." "I've never known it  
to fail," he continued, "that after a  
fire, an explosion or any other big  
accident there was a noticeable change  
in the appeals made by your street  
beggars. Another thing, note his  
shrewdness, as he doesn't specify any  
particular fire, but simply the recent  
fire. The desire to keep abreast of  
the times seems to be deep seated in  
all New Yorkers, and just after some  
great accident the street beggars are  
sure to make the most of the situation  
and make their appeal to the public  
along the latest lines."

**Question Too Personal.**  
"I had a mighty queer surprise this  
morning," remarked a local stock  
broker. "I put on my last year's  
suit and in one of the trousers' pocket  
I found a big roll of bills which  
were entirely unrecognized."  
"Were any of them receipted?"  
asked a listener who seemed to be a  
chemist.  
And the temperature dropped im-  
mediately to a point where every-  
body felt comfortable.

If you are start-  
ing out for your-  
self without cap-  
ital, by all means  
have a bank ac-  
count with this  
bank. It will be  
a help to you in  
many ways.

Small Accounts Desired

## BANK OF CHARLEROI

CHARLEROI, PA.

Resources over \$1,500,000

## Business Directory

## Lawrence B. Frye

**FUNERAL DIRECTOR  
AND EMBALMER**

Successor to Reeves & Reeves

335 Fallowfield Avenue, Charleroi  
Bell Phone 74-J, Local 74

## Hugh E. Fergus

ATTORNEY-AT-LAW

Fallowfield Avenue, Charleroi

## MISS BRADEN

Professional Nurse

401 Crest Ave. Charleroi, Pa.

## Joseph A. Wheeler

Teacher of Violin

Studio 424 Fallowfield Avenue,  
Bell Phone 113-J Charleroi, Pa.

## CHACKO & JACOBS

DEALERS IN

Home Dressed Meats and Produce  
Cor. Tenth St. and McKean Ave.  
Charleroi, Pa.

Manicuring, Shampooing, Hair Dress-  
ing and Wearing Face and Scalp  
Massaging, Chiropody.

## MRS. NEALER

Bell Phone 29-R

206 Fourth St. Charleroi, Pa.

## For Sale

OUR TIME,  
knowledge  
and experience  
in the printing  
business.

When you are in need of some-  
thing in this line  
**DON'T FORGET THIS**

## Job Printing

We are here to  
serve you with  
anything in the  
line of printed  
stationery for  
your business  
and personal  
use. □ □ □ □

Letter Heads Bill Heads  
Envelopes Cards  
Wedding Invitations  
Programs or Announcements  
Of All Kinds

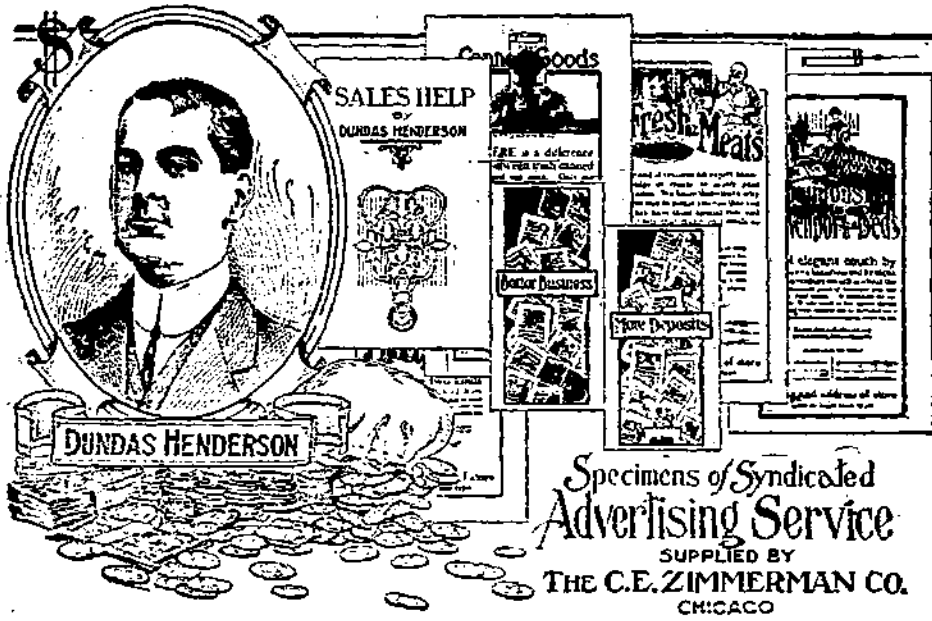
The best quality of work  
at prices that are RIGHT



# Business Building

By DUNDAS HENDERSON

Advertising Manager of the C. E. Zimmerman Co., Chicago.



## SALESMANSHIP IN YOUR ADVERTISEMENTS

The most pertinent question a retailer must think about when he starts out to consider the question of filling the advertising space he has bought in the local newspaper is, how can I sell my goods successfully through this newspaper? The best answer to this question is undoubtedly another question. He must ask himself: If I had to sell these goods in my store, how would I approach my customer—how could I interest her and in what way should I convince her? Last of all he must ask himself whether he is capable of doing all this in the newspaper space as well as in his store.

When a merchant has answered these questions satisfactorily he may commence compiling his advertisement. But until he realizes that salesmanship is just as necessary in the newspaper space as in his store when selling goods, he can never hope to get the value he has every right to expect from the space.

Successful newspaper publicity has been called salesmanship on paper. When a retailer can distinguish that kind of salesmanship and appreciate its value, he is a long way on the road to advertising success.

If a retailer employed inexperienced or amateur help in his store to sell his best goods he would be classed as a fool. Why should he not also be put in that category if he employs amateur salesmanship in his newspaper space? He pays good money for both and should get the same degree of satisfaction for his expenditure.

Four main points enter into all salesmanship whether personal or on paper: First, the attention of the possible customer must be obtained; second, interest must be created in the goods you are going to sell; third, the customer must be convinced that he wants the goods, and last, but by no means least, she must be induced to make a purchase.

In planning his advertising therefore the merchant has to apply these principles in such a way that, from his announcements, results are obtained as a matter of course. But he must remember always that salesmanship on paper is more difficult than salesmanship in person because he cannot make his selling arguments felt in the same degree as when he meets his customer face to face.

Unless a merchant can apply these four principles successfully to his salesmanship through advertising, his publicity will get no more returns than a bad salesman in the store. And let me state here that no ordinary merchant can get the highest grade of salesmanship in his newspaper space without outside help. There are many reasons for this. It has been found for instance, that the best way to secure attention is to use a good illustration. Nothing has a surer human interest effect or gets quicker action than a well selected picture. To get such illustrations you

## SAVED FOR FURTHER SERVICE

Good Old Teapot, Precious Relic, Could Not Be Allowed to Become Prey of Flames.

The hotel is in flames. Sadly the guests and servants gaze at the roaring pyre. Suddenly they see the proprietor dash madly in at the blazing doorway.

"He has gone to rescue someone!" they gasp.

Tensely they wait his reappearance. One minute. Two minutes. Three.

Has he perished in that crackling furnace? No! No! See, there he comes, singed and scorched, but safe.

What is that he carries so carefully in his arms? It is the hotel teapot, half-full of nice black tea.

Cheers rewarded the proprietor for his noble act of sentiment.

For twelve years the teapot has stood on the back of the kitchen range, boiling faithfully away. For twelve years it has poured out its life-blood in response to the calls of the transient world for drink, and the tea leaves in its dark old depths will do for many years to come.—Newark News.

## AND READY TO FIGHT AGAIN

Cat Refused to Be a Party to Proceedings by Which She Officially Died.

Jerry the pet cat of the Stolz family of Bloomfield, N. J., considerably startled its mistress when, the other afternoon, it appeared at the kitchen door after having been buried as dead during the course of the preceding forenoon. Jerry is of a warlike disposition, and during a recent combat, sustained such injuries that the family decided to put him out of misery. Accordingly the garbage man was prevailed on to place the pet animal in an old tin boiler, pour in chloroform and put on the lid. In a few minutes Jerry was "dead." He was buried and the Stolz children covered the grave of their friend and playmate with flowers. But life to Jerry was sweet, so when Mrs. Stolz opened the kitchen door later, she found him waiting for admittance. Mrs. Stolz screamed and ran, but her husband let the cat in, and declared he would not permit the warrior to be "killed" again.

The time is now due for the ambitious retailer to learn something about this art. If he does not care about plodding at acquiring the necessary knowledge himself there are plenty of means of securing the right kind of salesmanship on paper, the kind that will enable him to get one hundred percent value from his advertising space. One of the best means is to buy syndicated advertising service. Some of these services have been brought up to such a pitch of perfection that much of their advertising is rated as equal to the best that has made success for the big department stores and national advertisers.

Constructing advertisements is like the practice of medicine or law, it requires a special training to do it successfully. The average merchant can no more build an advertisement that will bring sure returns than the average advertisement writer can cure your boy or argue your case in the courts. And the average merchant who attempts to do it is perpetrating as much harm to his business as the amateur would do to a human body if he tried to doctor it.

Those syndicated advertising services are constructed by experts of national reputation who have had many years' experience in that class of work and who are paid large salaries for their services. The low prices at which the services are offered are only made possible by the large number sold throughout the country. For some of these services the prices are as low as one dollar per week.

For particulars of those syndicated advertising services may be obtained from the editor of this paper. It is unwise for any retailer to be without such means of securing sure returns from his advertising when he can get success bringing advertisements for these low prices.

Among the Greeks the most famous painters were Cimón of Cleóna, Polygnotus, Zeuxis, Apelles, Apollodorus and Parrhasius. Of these the greatest were Zeuxis, who is said to have laughed himself to death over the picture of an old woman that he had painted, and Apelles, who, according to some accounts, painted cherries so perfectly that the birds pecked at them, thinking them real. Apelles was a contemporary of Alexander the Great, and was commanded by the conqueror of the world to paint his picture. His greatest work was "Venus Rising From the Sea," painted for the Temple of Esculapius, at Cos, and costing, it is said, over \$100,000. It is claimed that no artist was able to complete his unfinished pictures, many of which he left at the time of his death.

Money In Woman's Hat. An abandoned peach basket hat was left at a farmhouse at Kingston, N. Y., by a summer boarder a year ago, which the farmer's children mounted on a fence post and quite forgot. When they came upon it in the course of their romps the other day they tried to take it down. A swarm of wild bees was found in it, and the farmer has 12 pounds of honey to sell. Almost any humorist can find material in this.

Is Happy Now. "Gee, ain't it a great relief when you've been suffering from toothache to summon up your courage and go to a dentist and have it over with!"

Forestry in Palestine. Palestine is exceptionally fitted for forestry. On its sand surface, as on its chalk hills, trees flourish and bear fruit in an extraordinarily short time.

Ancient Painters. Among the Greeks the most famous painters were Cimón of Cleóna, Polygnotus, Zeuxis, Apelles, Apollodorus and Parrhasius. Of these the greatest were Zeuxis, who is said to have laughed himself to death over the picture of an old woman that he had painted, and Apelles, who, according to some accounts, painted cherries so perfectly that the birds pecked at them, thinking them real. Apelles was a contemporary of Alexander the Great, and was commanded by the conqueror of the world to paint his picture. His greatest work was "Venus Rising From the Sea," painted for the Temple of Esculapius, at Cos, and costing, it is said, over \$100,000. It is claimed that no artist was able to complete his unfinished pictures, many of which he left at the time of his death.

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Test for Water. To test drinking water, put one teaspoonful of granulated sugar in a pint of the water you want to test. Cork tightly, place on the kitchen mantel shelf. If pure the water will remain clear, if not it will cloud densely, and ought to be analyzed.

Sold at Hennings' Drug Store

The Charleroi Mail's

# Business Building Bureau

Is Your Business Sick? Do you think you should have more trade? Is there anything worrying you in connection with the growth of your business?

## WE HAVE THE REMEDY

We have retained the services locally of the greatest retail and bank advertising expert in this country, Dundas Henderson, and now put his services at your disposal. Write out an account of your whole business troubles freely and frankly and send them to this office. We will pass the letter on to Mr. Henderson and you will receive from him in a few days a solution of your difficulties—the same kind of solution that has made success for thousands of merchants in the same position as yourself.

It may be that a new style of advertising will make a difference in your business.

Possibly a certain kind of advertising folder that has brought success to others is what you need.

A particular method of window dressing may be what will bring you the success you lack.

Special salesmanship that has made success in similar circumstances may be indicated in your business.

Some scheme of a novel kind that will bring the money pouring into your money-drawer is possible.

Your competitors may be worrying you and you want a knowledge of the latest method of fighting them.

You may need help in getting in your bad debts—a few hints can be given that have materially helped OTHERS out of trouble.

How to conduct a special sale or sales, may possibly be the shortest way out of your worries.

But Whatever it is, Send the Fullest Particulars of Your Troubles to This Department and Let Dundas Henderson Help You

This May Help You Make a Fortune—Write Today

Further particulars of our offer may be obtained on application to this office. All communications are absolutely confidential. Address

Manager the MAIL PUBLISHING COMPANY  
BUSINESS BUILDING BUREAU  
CHARLEROI, PENNA.

## THING HE CAN'T DO WITHOUT

His Regular Sleep, and This He Finds He Must Have at His Regular Hours.

"One thing that I find I must have," said a man of mature years, "is sleep, and in order to keep fit and able to work I must not only have my full amount of sleep, but I must have it in my regular sleeping hours."

"When I was a youngster I could go without sleep, or I could take an hour or two at any time of the night and get up the next morning and go at it fresh as a daisy, but it isn't so now. If I cut off an hour or two's sleep now I am dull next day. Not until the next day after that, after a full night's sleep, do I come back all right. And even after my full number of hours of sleep, if these have been begun an hour or two later than usual, with the sleep continued later, I don't feel chipper; I must have my full sleep in my regular hours. I account for this on the supposition that I now have strength enough to keep me going through the day in good shape, just so long and no longer; if I work or sit up later I overtax my strength and so make myself correspondingly overtired; and to recover from this I must come back to my accustomed ways of living."

## Wasted Effort.

"I want you to subscribe something to the fund we are raising for the purpose of giving Senator Bunk a grand reception when he comes from Washington. How much shall we put you down for?"

"Nothing!"

"Nothing? Why, you must admit that Senator Bunk has made a great record in congress. He has succeeded in making himself one of the leaders of the most dignified deliberative body on earth."

"Yes, but he's got all the offices at his disposal filled, so what's the use?" —Chicago Record-Herald.

## Test for Water.

To test drinking water, put one teaspoonful of granulated sugar in a pint of the water you want to test. Cork tightly, place on the kitchen mantel shelf. If pure the water will remain clear, if not it will cloud densely, and ought to be analyzed.

Remove superfluous hair from any part of the body. The only safe and reliable depilatory known. Lento depilatory. Sample 10c. Send for booklet free.

Madame Josephine Le Fevre,  
1129 Chestnut St., Philadelphia, Pa.

Sold at Hennings' Drug Store

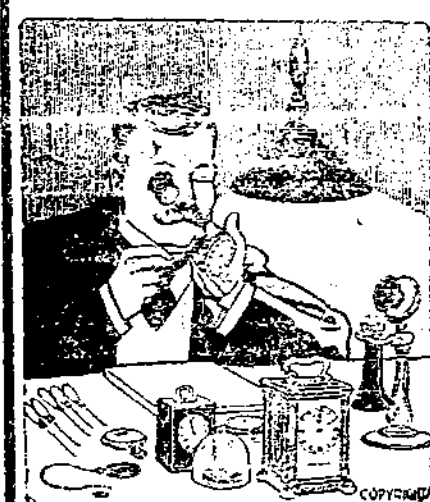
## Agents' Easy Task.

Some people are so easy, a Republic County (Kan.) editor says, that a smart agent could sell them a contagious disease.

## Two Peculiar Words.

There are in the English language only two words in which the five vowels occur in their alphabetical order—abstemious and facetious.

## Dinner Late Again



Children late for school—Husband late for work. Everything twisted. All because the clock went wrong.

Don't tinker with it, bring it to the clock hospital. We will diagnose its case in a short time.

Watch and Jewelry repairing. All work guaranteed for two years.

H. PORTER

224 Pallowfield Avenue.

Charleroi, Penn'a

THE COAST LINE TO MACKINAC

## THE LUXURY OF A LAKE TRIP

Where will you spend your summer vacation? Why not enjoy the luxury of our inland seas, the most pleasant and economical outing in the world?

### WHERE YOU CAN GO

All the important ports on the Great Lakes are reached regularly by the excellent service of the D. & C. Lake Lines. The ten large steamers of this fleet are of the latest construction and have all the qualities of speed, safety and economy.

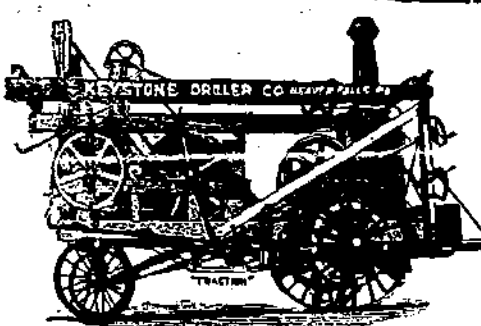
Daily service is operated between Detroit and Cleveland, Detroit and Buffalo; four trips weekly between Toledo, Detroit, Mackinac Island and way ports; daily service between Toledo, Cleveland and Put-in-Bay. A Cleveland to Mackinac special steamer will be operated two trips weekly from June 15th to September 10th, stopping only at Detroit every trip and Goderich, Ont. every other trip.

Special Day Trips Between Detroit and Cleveland, During July and August

RAILROAD TICKETS AVAILABLE—Tickets reading via any rail line between Detroit and Buffalo and Detroit and Cleveland will be honored for transportation on D. & C. Line Steamers in either direction.

Send 2 cent stamp for Illustrated Pamphlet and Great Lakes Map. Address: L. G. Lewis, G. P. A., Detroit, Mich. Philip H. McMillan, Pres. A. A. Schantz, Gen'l Mgr.

Detroit & Cleveland Navigation Company



JOHN H. FRYE,  
CHARLEROI, and  
Wm. WILLIAMS  
MONESSEN

## WELL DRILLERS

Water Wells, Artesian Wells, Test Holes, Air Holes for Shafts

All Work Promptly Executed



# July Clearance Sale

## Wonderful Carpet Values

### Extra Axminster Carpets

Nothing reserved. These are our very finest parlor carpets and are beautiful styles, were \$1.35 per yard, made, laid and lined. Sale Price..... **\$1.10**

### Smith's Velvets

We think the best maker of velvet carpets in the country, beautiful floral and oriental designs, were \$1.25, made, laid and lined. Sale Price..... **\$1.00**

### Best \$1.00 Tapestry Brussels

These are of the extra Smith quality and are the handsomest of carpets, in floral, oriental and Persian designs, made, laid and lined. Sale Price..... **79c**

### 90c Brussels

New and goodly lot of these and they come in all colors, floral and oriental designs, made, laid and lined. Sale Price..... **59c**

### 80c Brussels

This is a genuine Smith wool top brussel carpet and wears well, come in a variety of colors and patterns, made, laid and lined. Sale Price..... **63c**

### 85c Ingrain Carpets

Strictly all wool and the best make of two-ply carpet, only a few pieces, Sale Price..... **65c**

### \$1.00 Ingrain Carpet

We've just one piece of this extra quality carpet, but you can buy it cheap to-day. Sale Price..... **79c**

### \$1.10 Roxbury Borders

These are the finest ten wire tapestry carpets made, don't forget they are all borders and worth \$1.10 per yard. These make handsome porch rugs and runners when sewed together. It is a heavy loss to us but we must take it. These runners will be made up free, per yard..... **75c**

### Rag Carpets

There is always a big demand for rag carpets in the fall and it will pay you to buy now and make the saving. 40c rag carpet 32c. 60c rag carpet 49c. 75c rag carpets 57c. 30c sultana carpet 23c. 35c sultana carpet 28c.

Room sized rugs at under prices. Smith's famous rugs at cut prices. Philipsburg Nepperhar and Manor Rugs all made by the noted Smith Carpet Company, all one piece rugs, no seams, all wool tops. And for this sale prices are cut to \$18.00, \$14.50 and \$12.50. The wonderful Roxbury quality ten wire rugs go at only \$17.50 \$2.00 at rugs go at \$19.50. The celebrated twist-wave rug go at only \$12.50. Axminster rugs go at \$21.00. Crex matings and Crex rugs all sizes go at TWENTY-FIVE PER CENT OFF. Closing out our entire line of Japanese matings at a few cents. See them. We are agents for the Vidor porch shades and hammocks, also the Magic Electric Suction Cleaner. Don't fail to attend this carpet sale. There are really wonderful cut prices that should more than interest you. And in addition S. & H. Green Trading Stamps given with all cash purchases.

"The Big Store"

**BERRYMAN'S**

Charleroi, Pa.  
PHONES

## LEST YOU FORGET

Ladies and Gentlemen!

That in buying a pair of Oxfords now you save 40 per cent.

Is it not a good investment even if you had to buy for next summer?

All up-to-date styles and leathers, nothing old or shopworn.

## BEEREN'S

THE RIGHT STORE ON THE WRONG SIDE OF THE STREET

513 Fallowfield Ave., Charleroi

### Foreign Health Resorts.

According to the latest statistics about \$40,045,000 is expended each year by visitors from foreign countries who take the "cure" at the natural mineral spring resorts in western Bohemia, along the Erzgebirge (Ore mountains).

### Charleroi Church League

#### Standing of Clubs

	W.	L.	Pct.
Lutherans.....	10	1	909
Episcopalians.....	8	3	729
Catholics.....	8	4	667
Baptists.....	6	6	500
Christians.....	6	6	500
First Pres.....	4	8	334
W. A. Pres.....	3	9	250
Methodists.....	2	10	167

#### Games This Week

Monday	Catholics vs Lutherans
Tuesday	Christians vs Baptists
Wednesday	Lutherans vs Episcopalians
Thursday	First Presbyterians vs Episcopalians
Friday	Methodists vs W. A. Presbyterians

## BASEBALL BINGLES

The Catholics and the Baptists are scheduled to close the season with a game on August 4. This is providing that there are other postponed games to play off.

People from away back in the country and from various nearby towns along the river are contemplating coming to Charleroi for a game Wednesday. A hummer is anticipated.

Averages of the players for the month of June will probably be published this week. Prof. I. T. Daniel has been getting them up.

Heffran, who has been holding down the shortstop position for the Christians lately, is getting the hang of things better. And he is beginning to hit like a fiend.

Howard Vernon who is putting up a strong game at first getting off base for the Christians and to him in left field.

O'Neil, an ex-star player, is destined to appear so 'tis said with the First Presbyterians in their next struggle.

The work of Nutt in left field for the Baptists is causing much favorable comment.

Oates is probably the youngest player on the Catholic team and he is putting up a big game.

"Speedy" McKean possibly has the best batting position of any of the players. He has the appearance of an old big leaguer at bat.

Morris, a convert of third vicinity with the Lutheran aggregation, has acquired a very considerable reputation, thank you, as a ball player. Neil has been playing a steady consistent game all season.

Crumrine and Johnson get a lot of fun out of the game. They occupy jobs with the Episcopalians.

If Pete Bege and his regular team gets in the struggle Friday night they will make the Washington Avenue hump. A Methodist victory will mean a tie between these two teams for last place.

Bert Mitchell looks better on short stop than anywhere. But his team mates on the Washington Avenue bunch haven't been playing the game he has been putting up.

## Classified Ads

GIRL WANTED—Apply 325 Washington avenue. 3t

MEN AND WOMEN, sell guaranteed hose, 70 per cent profit. Make \$10 daily. Full or part time. Beginners investigate. Wear Proof. 3038 Chestnut St., Philadelphia, Pa.

WANTED—Experienced seamstress at the People's Store, 536 Fallowfield avenue. 296c1

FOR SALE—Four roomed house with bath and cellar and four roomed house without bath or cellar on lot 50x110. Lot fenced and a good well of water. Bargain if sold by September 1. Write Box 25, Lock No. 4. Pa. 296t6p

FOR Rent—Nice airy furnished room. Call 335 Fallowfield avenue. 290t6p

FOR RENT—House, 7 rooms, \$16. House, 4 rooms, bath, \$13.00. See Charles O. Frye. 295t3

LOST—Brooch with small diamond and pearls. Lost on 10:05 Pittsburgh car Sunday night. Finder return to "A" Mail office and receive reward. 296t6

MONEY TO LOAN—\$1.00 to \$2,500 first mortgage. Must be well secured. See Charles O. Frye. 295t3

## GOOD OMEN IN CONTINUED PRESENCE OF THE ENGINEERS

(Continued from page one.)

their holdings while the price of coal is so low as to preclude profits in most instances. That being the case, there would be little hope of developments of the new holdings at this time.

However, there are indications that big developments are in store for this valley with the completion of the Panama canal, and there are strong

hopes that the work of the Frick people are preliminary along this line.

### VALLEY LEAGUE NOW

#### A THING OF HISTORY

The Monongahela Valley League having fallen through, a scheme has been advanced to get Belle Vernon, Pricedale, Fayette City and Monaca in a league and revive interest in the game. The proposition seems to be meeting with general approval. Belle Vernon and Pricedale are scheduled to play on Wednesday evening at 5:30.

For Limit on Donkey Riders. At the Tarmouth (England) town council it was recently proposed that the donkeys on the sea front should not be allowed to carry persons weighing more than 125 pounds.

**FRED W. BRADY,**  
FIRE INSURANCE.

Your Patronage is Solicited.

Phone 250-R.

Room 6 Bank of Charleroi Bldg.

**\$** Biggest Bargains Charleroi Has Ever Known!

## ADOLPH'S SHOE STORE

**TREMENDOUS \$1.11 SHOE SALE**

Amazing Special Values in Our Extraordinary Mid-Summer Clearance Sale are absolutely unprecedented!

The reductions are startling! Actual values have been utterly disregarded! The one aim of this great sale is to secure an immediate clearance.

\$2.50 to \$4.00 Oxfords, Shoes and Pumps for Men, Women, Misses and Boys. **\$1.11** A PAIR! 450 pairs to select from. Worth \$3 and \$4. All sizes, all kinds, all leathers. Nothing missing.

## "S. & H." GREEN STAMPS GIVEN

Extra Special—500 more pairs of men's and women's oxfords, pumps and shoes go on sale tomorrow, positive \$4 and \$5 value, best in the world, pr. **\$1.69**

Footwear that absolutely represents the finest produced. No \$6, \$8 or \$10 goods better. Superlative quality and the most beautiful designs conceivable. Tan, Gunmetal, Patent, Suede, Velvet, Satin, etc.

Wonderful variety of shapes for men and women at genuine \$2.31 and \$3.31 savings.

Children's Patent Leather and Velvet Roman Sandals, 9 strap, all sizes up to 2, regular \$2.00, kind, for this great sale.....	29	Children's 75c Pumps and Oxfords.....	39c	Ladies \$1.50 Juliets go now for pr.....	69c	Tennis Shoes, the 75c grade.....	39c
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Adolph, 502 Fallowfield Avenue, Charleroi

# United Mine Workers' Annual Outing and Picnic

## ELDORA PARK

### Saturday, July 29, 1911

Speaking, Sports and Entertainment for All To be Held Under the Auspices of the United Mine Workers of America.

All Local Unions from Monongahela City and Vicinity

## SPEAKERS

JOHN P. WHITE International Pres.	FRANK J. HAYES International Vice Pres.	EDWIN PERRY International Sec'y-Treas.
FRANCIS FEEHAN President District No. 5	WM. FEENEY Representative	C. L. V. ACHESON District Attorney
JAMES HEFFERNAN, Coroner of Washington County		

AND SPEAKING IN THE ITALIAN, SLAVISH AND POLISH LANGUAGES

The Park Will be Open at 9 a. m.

All children under 12 years old will be given FREE tickets good for any amusement in the Park,

The Following Program of Sports, Including Dancing on the Spacious Pavillion Will be a

## FEATURE OF THE OUTING

Base Ball Game, 125 Yard Foot Race, Ball Throwing Contest, Shooting Match, Egg Race for Boys Under 15 Years of Age, Quoit Match, Race for Miners' Wives and Daughters. Foot Ball Match, and a Parade Starting From First Street, Monongahela, at 9:00 A. M.

**CHARLES E. PRITCHARD**  
CHIEF MARSHALL

**FRANCIS FEEHAN**  
CHAIRMAN

BY ORDER OF COMMITTEE ON ARRANGEMENTS